

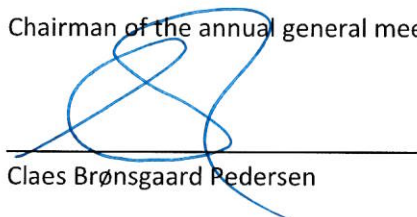
# Scan Global Logistics A/S

Kirstinehøj 7, 2770 Kastrup  
CVR no. 14 04 96 73

## Annual Report 2018

Approved at the annual general meeting of shareholders on 12 April 2019.

Chairman of the annual general meeting:



---

Claes Brønsgaard Pedersen

Contents	Page
Company details	1
Legal entities in the SGL Group	2
<hr/>	
<b>Management's review</b>	
Financial highlights	3
Scan Global Logistic (SGL) Group's business model	4
The SGL Group's business review	4
Financial review, SGL Group	4
Post balance sheet events	6
Outlook	6
Management and Board of Directors	6
Risk factors	7
Corporate Social Responsibility (CSR)	9
Reduction of environmental impact	9
People and culture	10
Ethical behavior	12
Account of the gender composition of management	13
Ownership and Corporate Governance	13
<hr/>	
<b>Consolidated financial statements for the SGL Group</b>	
Consolidated income statement	15
Consolidated statement of comprehensive income	15
Consolidated balance sheet	16
Consolidated cash flow statement	18
Consolidated statement of changes in equity	19
Notes to the consolidated financial statements	20
<hr/>	
<b>Financial statements for the Parent Company Scan Global Logistics A/S</b>	
Income statement	58
Balance sheet	59
Cash flow statement	61
Statement of changes in equity	62
Notes to the financial statements	63
<hr/>	
<b>Statement by the Board of Directors and the Executive Board</b>	77
<b>Independent auditor's report</b>	78
<hr/>	

## Company details

Name	:	<b>Scan Global Logistics A/S</b>
Address, Postal code, Town	:	Kirstinehøj 7, 2770 Kastrup, Denmark
CVR no.	:	14 04 96 73
Registered office	:	Tårnby (Copenhagen)
Financial year	:	1 January - 31 December
Website	:	www.scangl.com
E-mail	:	headoffice@scangl.com
Telephone	:	(+45) 32 48 00 00
Board of Directors	:	Henrik August von Sydow, Chairman Claes Brønsgaard Pedersen, Deputy chairman Allan Dyrgaard Melgaard Thomas Tellufsen Nørgaard Jørgen Agerbro Jessen
Executive Board	:	Allan Dyrgaard Melgaard
Parent company of Scan Global Logistics A/S	:	Scan Global Logistics Holding ApS
Ultimate owner	:	SGLT Holding I LP, c/o Maples Corporate Services Limited. P.O.Box 309, Uglan House, South Church Street, George Tower, KY1-1104, Cayman Islands (100% ownership)
Bankers	:	Jyske Bank A/S
Auditors	:	Ernst & Young, Godkendt Revisionspartnerselskab
Address, Postal code, City	:	Osvold Helmuths Vej 4, P O Box 250, 2000 Frederiksberg, Denmark
CVR no.	:	30 70 02 28

## Legal entities in the SGL Group

31 December 2018

Company	Country	Currency	Nominal capital	Ownership interest
<b>Scan Global Logistics A/S</b>	Denmark	DKK	1,901,649	100%
Airlog Group Denmark A/S	Denmark	DKK	500,000	100%
SGL Road ApS	Denmark	DKK	500,200	100%
SGL Road AB	Sweden	SEK	100,000	100%
ScanAm Global Logistics AB	Sweden	SEK	100,000	100%
Scan Global Logistics GmbH *	Germany	EUR	25,000	100%
Crosseurope AB	Sweden	SEK	100,000	100%
Crosseurope GmbH *	Germany	EUR	25,000	100%
Airlog Group Holding AB	Sweden	SEK	2,000,000	100%
Airlog Group Sweden AB	Sweden	SEK	2,000,000	100%
SGL Express AB	Sweden	SEK	1,000,000	100%
Airlog Group Fur OY	Finland	EUR	2,500	100%
Airlog Group AS	Norway	NOK	30,000	100%
Scan Global Logistics AS	Norway	NOK	150,000	100%
Scan Global Logistics (Finland) Oy	Finland	EUR	2,523	100%
Scan Global Logistics K.K. *	Japan	JPY	15,000,000	100%
Scan Global Logistics Ltd.	China	USD	1,650,000	100%
Scan Global Logistics (Wuxi) Ltd.	China	CNY	3,000,000	100%
Scan Global Logistics Ltd.	Hong Kong	HKD	500,000	100%
Scan Global Logistics (Shanghai) Limited	China	CNY	3,000,000	100%
Scan Global Logistics Ltd. (Branch)	Taiwan			100%
Scan Global Logistics Ltd.	Thailand	THB	5,000,000	100%
Scan Global Logistics Ltd.	Malaysia	MYR	2	100%
Connect Air (Malaysia) Ltd.	Malaysia	MYR	2	100%
Scan Global Logistics Pty. Ltd. *	Australia	AUD	13	100%
Scan Global Logistics (Phil) Inc. * / **	Philippines	PHP	4,000,000	40%
Scan Global Logistics Chile S.A. *	Chile	CLP	179,872,000	100%
Scan Global Logistics (Vietnam) Ltd.	Vietnam	USD	100,000	100%
Scan Global Logistics Ltd. *	Indonesia	IDR	252,015,000	100%
Scan Global Logistics Pte Ltd. (Singapore) *	Singapore	SGD	100,000	100%
Scan Global Logistics SA*	Mali	XOF	10,000,000	55%
Macca Logistics SARL*	Senegal	XOF	1,000,000	100%
Macca Logistics SARL*	Ivory Coast	XOF	1,000,000	100%

\* Entities audited by other audit firms than Ernst & Young network member firms.

\*\* The Company is consolidated 100% as a subsidiary as the parent company defacto controls the activity and financing of the Company

Scan Global Logistics A/S acquired 100% shares in the German based International Quality Service Group (IQS Group) and established the company SGL Express A/S, Denmark with a nominal capital of 500,000 in January 2019.

## Financial highlights

<b>SGL Group</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<i>Key figures (in DKK thousands):</i>					
<b>Income statement</b>					
Revenue	3,520,600	3,391,185	2,741,354	3,188,373	2,873,265
<b>Gross profit</b>	<b>591,837</b>	<b>505,887</b>	<b>473,131</b>	<b>481,261</b>	<b>365,257</b>
<b>Earnings before Interest, Tax, Depreciation, Amortisation (EBITDA) and special items</b>	<b>90,797</b>	<b>32,422</b>	<b>90,401</b>	<b>110,493</b>	<b>55,898</b>
<b>Earnings Before Interest, Tax, Amortisation (EBITA) and special items</b>	<b>79,170</b>	<b>23,539</b>	<b>78,530</b>	<b>99,863</b>	<b>45,345</b>
<b>Operating profit (EBIT) before special items</b>	<b>75,695</b>	<b>20,158</b>	<b>78,177</b>	<b>96,500</b>	<b>44,745</b>
Special items, income	0	4,916	0	0	0
Special items, cost	-34,955	-20,904	-9,599	-9,318	0
<b>Operating profit (EBIT)</b>	<b>40,740</b>	<b>4,170</b>	<b>68,578</b>	<b>87,182</b>	<b>44,745</b>
Net financial income/expenses	-22,091	-9,986	-7,696	1,596	-2,191
<b>Profit/loss before tax</b>	<b>18,649</b>	<b>-5,816</b>	<b>60,882</b>	<b>88,778</b>	<b>42,554</b>
<b>Profit/loss for the year</b>	<b>2,539</b>	<b>-6,146</b>	<b>35,616</b>	<b>67,559</b>	<b>19,222</b>
<b>Cash flow</b>					
Cash flows from operating activities	54,894	-31,217	87,211	115,461	103,770
Cash flow from investing activities	-39,294	-193,256	-11,657	-13,529	-5,847
Free Cash flow	15,600	-224,473	75,554	101,932	97,923
Cash flows from financing activities	94,327	215,954	-108,530	-49,480	-93,066
<b>Financial position</b>					
Total equity	288,861	182,714	55,700	143,726	106,592
Equity attributable to parent company	283,326	182,402	54,704	140,472	105,696
Total assets	1,124,517	963,921	562,710	644,548	584,610
<b>Financial ratios in %</b>					
Gross margin*	16.8	14.9	17.3	15.1	12.7
EBITDA margin*	2.6	1.0	3.3	3.5	1.9
EBIT margin*	2.2	0.6	2.9	3.0	1.6
EBIT margin	1.2	0.1	2.5	2.7	1.6
Return on assets*	7.2	2.6	13.0	15.7	7.8
Equity ratio	25.7	19.0	9.9	22.3	18.2
Return on equity (ROE)	1.0	-5.9	35.9	53.6	17.6
*before special items					
<b>Average number of employees</b>	<b>952</b>	<b>866</b>	<b>731</b>	<b>713</b>	<b>811</b>

For definition of financial ratios please see note 24 Accounting policies.

Comparison figures for the year 2015 and going forward are presented according to IFRS.

Comparison figures for the year 2014 are presented according to Danish Financial Statements Act.

### Operating review

#### Scan Global Logistic (SGL) Group's business model

SGL Group's activities focus on international freight-forwarding services, primarily by air and sea, with supporting IT, logistics and road freight services. More than 80% of the revenue base originates from large customers contracted via corporate initiatives, primarily in the Nordic region. The SGL Group primarily provides services to its customers via SGL Group network of offices supported by its close partner and affiliated company TransGroup, USA, and other key agents worldwide. SGL Group's main focus is to create solutions to complex logistics challenges.

#### The SGL Group's business review

The SGL Group's main focus is to create solutions for complex logistics challenges on an international basis. In order to accommodate and support this strategic focus, Scan Bidco is prepared to - in full or partially - acquire other companies in relevant markets.

Effective July 2nd 2018, Scan Global Logistics Pty. Ltd. (Australia) acquired activities in the Australian based freight forwarder Kestrel Freight & Customs Pty Ltd. Kestrel is an Australian full-service freight forwarder that provides logistics support to projects in industries such as mining, construction, oil & gas and telecommunication.

Under the terms of the agreement, the Kestrel activities was acquired for a total cash consideration of AUD 500 thousand. In addition, earn-out payments depending on future EBITDA were agreed upon. The earn-out will be paid after end of the financial year-end 2018 through 2023, if applicable. No significant assets have been acquired and no intangible assets other than customer relations have been identified.

Effective 2 July, Scan Global Logistics A/S also acquired 55% of Macca Logistics Sarl, Bamako, Mali – including operational offices in the ports of Dakar, Senegal and Abidjan, Ivory Coast.

Scan Global Logistics A/S and Macca Logistics Sarl have had a close partnership for many years and this acquisition strengthens SGL Group's presence in Western Africa serving the GO's and NGO's in the region as well as commercial customers.

Under the terms of the agreement, Macca Logistics Sarl was acquired for a total cash consideration of EUR 1 million.

Furthermore SGL Road ApS also purchased the remaining 20% shares in SGL Road AB, Sweden from the minority shareholders.

#### Financial review, SGL Group

The 2018 consolidated financial statement describes the operating results of the SGL Group including the new ownership of Kestrel and Macca Logistics (6 months).

In 2018, the SGL Group generated revenues of DKK 3.5 billion, against DKK 3.4 billion the year before, and a profit before tax of DKK 19 million against a loss before tax of DKK 6 million the year before. The actual EBITDA result before special items of DKK 91 million for the year is according to previous communicated plan and expectations.

The consolidated 2018 revenue showed an increase by 4% compared to the 2017 results. Improved performance was primarily due to an increase in activities in Air, Sea and Road Transports in the Nordic countries and Greater China.

The acquired activities in Kestrel and Macca Logistics contributed with DKK 18 million to the total revenue in the second half of 2018.

### Operating review (continued)

SGL Group restructured its Solution activities in Denmark, all of which had a negative impact on the overall revenue level. The project activities in 2018 had a lower revenue level than last year however at a higher profit margin. Furthermore the low profit co-loading activities in Malaysia ceased in late 2017.

Gross profit margin was 16.8 % compared to 14.9% in 2017.

EBITDA before special items was realized at DKK 91 million compared to DKK 32 million in 2017 equal to an increase by 180%.

The EBITDA margin before special items of 2.6% is 1.6% points above 2017.

The total other external costs and staff costs of DKK 501 million in 2018 mainly comprised of salary related costs, travel and rent and is equal to an increase of DKK 28 million or 5.8% versus 2017. If excluding the 2018 acquisitions the increase is 4.5%.

The total salary costs were also affected by the acquisition of Kestrel and Macca Logistics. The salary costs increased by DKK 12 million or 3.4%. Excluding the acquisitions the increase was 2.3%. During 2018 the SGL Group observed a total staff increase of 86 employees compared to 2017 (or 10% end of year).

Special items of DKK 35 million include acquisition costs, non-recurring costs in relation to a project as well as restructuring cost (redundancy cost for personnel etc.) primarily related to our Solution business in Denmark and reorganization in Sweden.

SGL Group generated a cash flow of DKK 117 million from operating activities before special items, interest and tax in 2018 versus DKK 4 million in 2017. The increase is due to the higher EBITDA result and improvement in working capital.

The SGL Group continues to run several initiatives supporting long-term stability in structures and processes as well as financial control procedures through uniform operational practices, a joint operational system and uniform models for financial controlling while also maintaining strong central control of key financial matters.

The plan for 2019 assumes continued positive development in revenues, gradually improving Gross Margins. In addition to the organic growth, the management expects the recent acquisitions of IQS Group (please refer to page 6), Macca Logistics and Kestrel to have a positive impact.

Following the improved results in 2018, the management has assessed that no impairment has been identified for intangible assets due to the continued improved positive outlook.

#### Capital structure

On a regular basis, the Management assesses whether the SGL Group has an adequate capital structure, just as the Management regularly evaluates whether the SGL Group's capital structure is in line with the best interests of the SGL Group and its stakeholders.

It is the Management's assessment that the current capital structure is sufficient to support SGL Group. The ultimate owner will make the necessary capital available for possible future acquisitions.

During the fourth quarter (Q4) of 2018, SGL A/S has made the following changes in the capital structure:

A capital increase of DKK 104 million was made in December 2018 in order to finance the acquisition of IQS Group in January 2019.

#### Post balance sheet events

Effective of 2 January 2019 Scan Global Logistics A/S acquired 100% ownership of the leading special solution provider for high-end automotive logistics – German based, International Quality Service Group (IQS Group). Please refer to note 15 page 35 for further details.

#### Outlook

SGL Group continues to monitor the macroeconomic and geopolitical factors involving the US, China and EU as global trade continues to grow thus affecting these markets as well as business within the EU.

SGL Group's two important markets, China and the US, show solid GDP (Gross Domestic Product) growth projections. Although lower than projected earlier by some analysts, the underlying trade still grows.

The risk of an escalating trade war between USA and China however is still present. The implications for SGL has to be taken into consideration but cannot be estimated at this point in time.

SGL's home markets are in the Nordic region, where a strong presence allow the group entities in both Denmark and Sweden to grow, both through M&A and organically.

The project sales within Aid, Development and Projects (ADP) saw an increased activity level through Q4 2018. SGL Group believes that ADP will generate long-term, sustainable growth.

SGL Group stays focused on delivering superior logistics solutions to demanding customers, driven by our strong belief in our employees' ability to constantly design the required solution. SGL Group continues to enhance the IT system support for operations, sales, management and financial support and the groups long-term ambitions remain the same as in previous years:

- 1) Outperform market growth
- 2) Improve all relevant KPIs with focus on:
  - Operating margin
  - Conversion rate (Gross profit to EBITDA)
  - Cash generation

SGL Group expects to continue improving and growing the underlying business. However, financial KPIs are expected to be influenced by the macroeconomic development and challenges in 2019.

The Group's long-term goal remains unchanged where the group entities expect to generate an average EBITDA margin of 4-4.5% over an economic cycle. SGL Group, after group function costs, will generate 3.5-4% over such period.

The outlook for 2019 sees a positive influence by the acquisition of IQS Group, Macca Logistics and Kestrel as well as the development within our traditional markets.

The estimated EBITDA before special items level is expected to be well above the level of 2018 and above the DKK 125 million mark excluding the impact of IFRS 16, which is expected to improve EBITDA by DKK 47 to DKK 63 million. please see comments on page 56.

#### Management and Board of Directors

Henrik August von Sydow was appointed chairman in 2018.

Claes Brønsgaard Pedersen was appointed Deputy chairman in 2018.



**Risk factors****Commercial risks**

The fluctuations in freight rates caused by a change in supply/demand on key trade lanes like Asia to Europe could represent the most significant short-term operating risk, as carrier cost is the largest single cost item for SGL Group. Therefore, contracts with carriers constantly need to be balanced against customer contracts. The industry is characterised by short-term agreements, eliminating a large part of the risk. Furthermore, longer-term contracts are normally possible to agree back-to-back with the carriers, further balancing the risk.

Other main risks are clerical errors such as wrongful release of cargo (against instructions from customers), accepting liability outside of normal scope or standard trading conditions.

**Global economic conditions**

A lengthy economic downturn, a decline in the gross domestic product growth rate and world import and export levels, as well as other geopolitical events, could adversely affect the global transportation industry and trigger a decrease in demand for SGL Group's services.

**Risks related to IT infrastructure**

SGL Group depends on information technology to manage critical business processes, including administrative and financial functions. SGL Group uses IT systems for internal purposes and externally in relation to its customers and suppliers. Extensive downtime of network servers, attacks by IT viruses or other disruptions or failure of information technology systems are possible and could have a negative effect on SGL Group's operations.

**Risks relating to the SGL Group's operations in emerging markets**

SGL Group Aid, Development and Project (ADP) departments have operations and customers worldwide, including a number of emerging markets. These markets are subject to greater political, economic and social uncertainties than countries with more developed institutional structures, and the risk of loss resulting from changes in law, economic or social upheaval and other factors may be substantial. Among the more significant risks of operating and investing in emerging markets are those arising from the introduction of trade restrictions, enforcement of foreign exchange restrictions and changes in tax laws and enforcement mechanisms. SGL constantly monitor and follow all and any development in order to mitigate any possible risks.

SGL Group has taken out liability insurance to meet any loss resulting from damage on customers goods, errors and omissions.

**Operating review (continued)****Internal control and risk management systems in relation to financial reporting**

The Board of Directors and the Executive Board have the overall responsibility for risk management and internal controls in relation to financial reporting.

The organisational structure and the internal guidelines form the control environment together with laws and other rules applicable to SGL Group.

The Management regularly assesses SGL Group's organisational structure, staffing, establishes and approves overall policies, procedures and controls in relation to financial reporting.

In relation to the financial reporting, the Management has special focus on procedures and internal controls within the following areas and accounting items, which ensures that the reporting is made on a reassuring basis:

- Revenue recognition of service contracts and projects.
- Assessment of work in progress.
- Trade receivables – management of credit.
- Assessment of recognition of business combinations/purchase price allocation.
- Assessment of impairment of intangible assets.

SGL Group has established a formal group reporting process, which includes monthly reporting, with budget control, assessment of performance and fulfillment of agreed targets etc.

**Internal control and risk management systems in relation to business risks**

The Management assesses business risks in connection with the annual revision and approval of the strategy plan.

In connection with the risk assessment, the Management (if needed) also considers the policies approved by the Board of Directors regarding finance, hedging and insurance policies for SGL Group.

The SGL Group's risk management, including internal controls in relation to the financial reporting, is designed to effectively minimise the risk of errors and lack of information.

**Operating review (continued)**
**Corporate Social Responsibility (CSR)**

SGL is committed to sustainability and social responsibility, reduction of environmental impact, the well-being of our employees, and ethical behavior. We operate as an asset-light freight forwarder and base our business model on providing value to customers by providing advanced supply chain solutions.

We rely on sub-contractors to provide the physical transport and have limited impact on primary transport methods such as aircrafts and vessels. Thus, our focus is to engage actively with customers and suppliers in decreasing the environmental footprint by taking actions within our sphere of influence.

We integrate the focus areas in our daily business; we apply them in how we manage risks and opportunities; and how we meet the ever-changing environment in which we operate.

Our strategic focus is built around following framework:

- \* Reduction of environmental impact
- \* People
- \* Ethical behavior

**Reduction of environmental impact**
**Policy**

- \* We care deeply for the environment and always strive to reduce the environmental impact of our operations
- \* We work closely with our partners to aim to ship the vast majority of our goods by sea to reduce our carbon footprint
- \* By collaborating with partners on the correct management and transport, we help our customers protect the environment

**Objectives**

- \* We will actively reduce emission to the extent it is possible
- \* We will foster environmental responsibility by increasing employee awareness of the environmental control system and objectives, and ensure commitment to environmental work through education and training
- \* We will make environmental demands on suppliers through dialogue and cooperation
- \* We will ensure that our efforts will result in continuous and measurable environmental improvements
- \* We will proactively inform our clients on environmental issues
- \* We conduct environmental assessments of major investments and changes
- \* We have an open dialogue with authorities, customers and other stakeholders, and provide information regarding the company's environmental conditions
- \* We comply with applicable laws and regulatory environment
- \* We will select the best available techniques considering both environment and economy
- \* We will encourage our employees to make continuous improvement proposals that may affect the environmental areas in a positive direction
- \* We will continuously work to reduce consumption of electricity, water and heat in the organization
- \* We will continuously reduce resource consumption for transport of goods by making the most of available capacity
- \* We will continuously improve sorting, storage, recycling and disposal of all waste products which are the result of company activities and services

### Operating review (continued)

#### Objectives (continued)

- \* We pledge to continuously guard against and prevent negative environmental impact
- \* We will prioritize road transport with Euro norm 5 + 6 vehicles
- \* We have purchased CO2 quotas and thus the SGL website is CO2 neutral

#### Risks

Scan Bidco has identified several environmental risks related to its transportation activities:

- \* Combustible waste
- \* Increased CO2 emissions
- \* Impact of waste products

#### Report on achievements - environmental impact

2018 targets	2018 Achievements
Obtain ISO 14001 certification in Finland and Norway	ISO 14001 certification achieved in Finland and Norway
Use sub-contractors that operate trucks with engines that meet the Euro norm 5 or 6	More than 90% of the trucks used met the norm
Reduce electrical consumption per employee by 5% in 3 years *)	8%
Reduce paper consumption per employee by 5% every year *)	4% reduction per employee
Reduce combustible waste to become max. 20% of total *)	Improved but at 32% level in 2018. Action plan to improve the results in 2019.
Obtain OHSAS 18001 / ISO 45001 in Sweden	Achieved OHSAS 18801 / ISO 45001 in Sweden
Establish multiple site certification in Denmark and Sweden	Achieved multiple site certification covering all sites in Denmark and Sweden

*\* Reported for Danish entities only*

## People and culture

### Policy

At Scan Bidco, we believe our employees are our greatest asset and our success depends on the competences of our staff. We believe in conducting our business in a manner that makes us an attractive employer and we believe in creating opportunities for our staff.

Due to Scan Bidco Group's highly customer-focused approach, it is essential to secure a high level of continuity with respect to customer-specific knowhow through retention of key staff and training of new employees

- \* Scan Bidco respects human rights and we conduct our business in a manner that makes us an attractive employer.
- \* We are clearly committed to the elimination of all forms of forced or compulsory labor
- \* We do not engage in human trafficking.
- \* Our employees are free to join or not to join a union/employee representation of their choice, free from threat or intimidation.

**Operating review (continued)**
**Policy (continued)**

- \* We do not discriminate and provide equal opportunity for all.
- \* We comply with European Union regulations as well as national or local safety regulations (national law and the binding regulations of our mandatory accident insurance).

**Risks**

- \* Loss of customers due to lack of continuity and competences in staff
- \* Increased number of sick days
- \* Staff leaving for lack of opportunities and

**Report on achievements - People**

2018 targets	2018 Achievements
New employees are assigned 6-10 mandatory general learning courses introducing the company	957 registered e-learning users with an average of 9 e-assigned introduction courses. The general pass rate was 76% .
Improve the retention level of staff	In line with 2017 due to reorganisation in the Nordic companies, however slightly better than the freight industry
Lower the number of sick days by 10% compared to previous year	33% lower sickdays per employee compared to 2017

*Note: Retention of staff and number of sick days are reported for Danish entities only*

Development in staff in the financial year 2018:			
	Denmark	Rest of world	Total
Employees at the beginning of the year	382	543	925
Net change	-16	91	75
<b>Employees at year-end</b>	<b>366</b>	<b>634</b>	<b>1,000</b>

The average number of employees in 2018 in Scan Bidco Group was 952 compared to 866 in 2017.

The increase of employees in the rest of the world is mainly due to the acquisitions of Macca Logistics and Kestrel as well as increasing activities in China.

## Ethical behavior

### Policy

Scan Bidco established its Code of Conduct in 2013 and it applies to all regions of Scan Bidco. The Code of Conduct lays down guidelines for day-to-day workplace conduct for our workforce of some 800 employees. The Code of Conduct also sets out our commitment to the health and well-being of our employees, as well as our understanding of equal opportunity and diversity. The Code of Conduct is supported by additional Group policies such as the Anti-Corruption Policy, which provides clear instructions on how to handle gifts, benefits and offers of hospitality. The Competition Compliance Policy prohibits agreements with competitors.

- \* It is our policy to conduct all of our business in an honest and ethical manner. We take a zero-tolerance approach to bribery and corruption and are committed to act professionally, fairly and with integrity in all our business dealings and relationships, wherever we operate.
- \* We act with integrity and are accountable to stakeholders for our actions and relationships.
- \* We do not promise or provide bribes or any other inducement or reward in order to gain any commercial, contractual, regulatory or personal advantage.
- \* We do not accept gifts or hospitality from a sub-contractor or third party where there is an expectation that a business advantage will be provided by us in return.
- \* We do not make, and will not accept, facilitation payments or "kickbacks" of any kind.
- \* We have an established sub-contractor management policy and undertake due diligence of our business partners. Sub-contractors are continuously screened in accordance with our policy and UN Global Compact's ten principles.

### Risks

- \* Some countries in which we operate have a poor record on corruption.
- \* Being unable to offer equal opportunities and diversity.
- \* Loss of clients.
- \* Financial penalties.

### Report on achievements - Ethical behavior

2018 targets	2018 Achievements
Implement mandatory Code of Conduct training for employees	74% of all employees passed the training in 2018 (passing score >80%)

### Account of the gender composition of management

As freight forwarding and logistics has traditionally been a male-dominated trade, the Board of Directors in the SGL Group does not consider it realistic that the SGL Group can ensure a completely equal distribution of women and men in executive positions. The SGL Group strives to ensure that at least 25% of all candidates for all managerial positions are female.

The total ratio of women among SGL Group's employees was 45% at year-end. The Management has chosen to use 35% as a minimum target for the number of female executives and aims to have at least one female board member by the end of 2021 in SGL Group. As for the year 2018 the Group did not find any candidates with the right qualifications for the Board of Directors. The Board of Directors comprise of 5 persons, all male. However, 38% of the managers within the Group are female.

Geographically, the ratio of female executives in the SGL Group is higher in the Asian entities.

It is the intention of the Management to increase the number of women in managerial positions. We acknowledge the value which diversity in management brings to the company and will focus on attracting women to vacant management positions.

While no concrete actions were taken to increase the number of women in managerial positions in 2018, Scan Bidco Group have made a commitment to establish a diversity policy in 2020. The policy will state specific action points with focus on developing and retaining female employees and, through network and training, provide opportunity for a more diverse mixture of staff.

### Ownership and Corporate Governance

Scan Global Logistics A/S is owned directly by Scan Global Logistics Holding ApS, and the ultimate owner is SGLT Holding I LP.

The Board of Directors consists of the following members:

- Chairman Henrik August von Sydow
- Deputy chairman Claes Brønsgaard Pedersen
- Allan Dyrgaard Melgaard
- Thomas Thellufsen Nørgaard
- Jørgen Agerbro Jessen

The main responsibilities of the Board of Directors are outlined below:

- 1) Provide direction for the organisation. The Board has a strategic function in providing the vision, mission and goals of the organisation. These are determined in cooperation with the Executive Management Team of SGL Group (5 directors).
- 2) Develop a governance and approval system. The governance and approval system includes the interaction between the Board and the CEO and the Executive Management Team and clearly outlines the authorities given to the CEO.

Periodically, the Board of Directors interacts with the CEO and the Executive Management Team at board meetings, which typically take place 4 times per year. In between board meetings, the Board of Directors is updated through e-mails and phone conferences as required.

- 3) Monitor and control. The Board of Directors has a monitoring and control function and receives a monthly report outlining the financial results and current state of affairs of the SGL Group.

An audit committee has been established in 2018 in Scan Bidco A/S, the parent company, and comprises of 4 members.

## Operating review (continued)

### Ownership and Corporate Governance (continued)

Other board positions of the members of the Board of Directors are:

#### Henrik August von Sydow (Chairman)

SGL Road ApS, Chairman  
 Scan Global Logistics A/S, Chairman  
 Scan Global Logistics Holding ApS, Chairman  
 SGL Express A/S, Chairman  
 My Dentist AB  
 Burt AB  
 New to World Sweden AB

#### Allan Dyrgaard Melgaard

SGL Road ApS, Chairman  
 Scan Global Logistics A/S, CEO  
 Scan Global Logistics Holding ApS, CEO  
 SGL Express A/S  
 Airlog Group Denmark A/S, Chairman  
 LMT ApS, Managing director  
 MMG ApS, Director  
 WB Invest ApS  
 Ejendomsselskabet Langenbach ApS, Chairman

#### Claes Brønsgaard Pedersen

SGL Road ApS  
 Scan Global Logistics A/S, CFO  
 Scan Global Logistics Holding ApS  
 SGL Express A/S  
 HSK Pro ApS, Chairman  
 JAFC Holding ApS

#### Thomas Tellufsen Nørgaard

SGL Road ApS, Managing director  
 Scan Global Logistics A/S  
 Scan Global Logistics Holding ApS  
 SGL Express A/S  
 Airlog Group Denmark A/S  
 Thell Con ApS, Director  
 Ejendomsselskabet Langenbach ApS

#### Jørgen Agerbro Jessen

Scan Global Logistics A/S  
 Scan Global Logistics Holding ApS  
 SGL Express A/S  
 Airlog Group Denmark A/S  
 Ejendomsselskabet Langenbach ApS, Director  
 CPC ApS, Managing director  
 MMG ApS, Director  
 Danske Luftfragtspejditørers Forening  
 Danske Spejditører  
 Guldægget ApS  
 Flair Invest ApS, Director  
 Saack Invest ApS, Director  
 PS Invest ApS, Director  
 C. Jessen Invest ApS, Director



(DKKt)		Group	Group
Notes	Consolidated income statement	2018	2017
1	Revenue	3,520,600	3,391,185
1	Cost of operation	-2,928,763	-2,885,298
	<b>Gross profit</b>	<b>591,837</b>	<b>505,887</b>
2	Other external expenses	-122,799	-107,686
3	Staff costs	-378,241	-365,779
	<b>Earnings before Interest, Tax, Depreciation, Amortisation (EBITDA) and special items</b>	<b>90,797</b>	<b>32,422</b>
9 + 10	Depreciation of software and tangible assets	-11,627	-8,883
	<b>Earnings before Interest, Tax, Amortisation (EBITA) and special items</b>	<b>79,170</b>	<b>23,539</b>
9	Amortisation of customer relations and trademarks	-3,475	-3,381
	<b>Operating profit (EBIT) before special items</b>	<b>75,695</b>	<b>20,158</b>
4	Special items, income	0	4,916
5	Special items, expenses	-34,955	-20,904
	<b>Operating profit (EBIT)</b>	<b>40,740</b>	<b>4,170</b>
6	Financial income	382	4,194
7	Financial expenses	-22,473	-14,180
	<b>Profit before tax</b>	<b>18,649</b>	<b>-5,816</b>
8	Income tax for the year	-16,110	-330
	<b>Profit for the year</b>	<b>2,539</b>	<b>-6,146</b>
	<b>Profit for the year attributable to</b>		
	Owners of the parent	2,332	-7,021
	Non-controlling interests	207	875
	<b>Total</b>	<b>2,539</b>	<b>-6,146</b>

	Group	Group
Consolidated statement of comprehensive income	2018	2017
<b>Profit for the year</b>	2,539	-6,146
<i>Items that will be reclassified to income statement when certain conditions are met:</i>		
Exchange rate adjustment	-5,449	-9,588
<b>Other comprehensive income, net of tax</b>	<b>-5,449</b>	<b>-9,588</b>
<b>Total comprehensive income for the year</b>	<b>-2,910</b>	<b>-15,734</b>
<b>Total comprehensive income for the year attributable to</b>		
Owners of the parent	-3,407	-16,566
Non-controlling interests	497	832
<b>Total</b>	<b>-2,910</b>	<b>-15,734</b>

		31 Dec	31 Dec
(DKKt)		Group	Group
Notes	Consolidated balance sheet	2018	2017
	<b>ASSETS</b>		
	Software	23,398	12,071
	Customer relations	32,829	35,351
	Trademarks	3,427	3,935
	Goodwill	155,452	157,235
9	<b>Intangible assets</b>	<b>215,106</b>	<b>208,592</b>
	Land and buildings	3,395	1,768
	Plant and machinery	4,981	1,870
	Fixtures, tools, fittings and equipment	15,816	12,090
10	<b>Property, plant and equipment</b>	<b>24,192</b>	<b>15,728</b>
11	Deferred tax asset	9,972	5,284
	Other receivables	7,936	8,135
	<b>Financial assets</b>	<b>17,908</b>	<b>13,419</b>
	<b>Total non-current assets</b>	<b>257,206</b>	<b>237,739</b>
12.14	Trade receivables	505,662	559,320
	Receivables from group entities	96,291	60,698
	Income taxes receivable	3,073	1,817
14	Other receivables	23,715	22,077
	Prepayments	13,968	9,363
14.19	Cash and cash equivalents	224,602	72,907
	<b>Total current assets</b>	<b>867,311</b>	<b>726,182</b>
	<b>Total assets</b>	<b>1,124,517</b>	<b>963,921</b>

		31 Dec	31 Dec
(DKKt)		Group	Group
Notes	Consolidated balance sheet	2018	2017
<b>EQUITY AND LIABILITIES</b>			
13	Share capital	1,902	1,902
	Currency translation reserve	-16,283	-10,544
	Retained earnings	297,707	191,044
	<b>Equity attributable to parent company</b>	<b>283,326</b>	<b>182,402</b>
	Non-controlling interests	5,535	312
	<b>Total Equity</b>	<b>288,861</b>	<b>182,714</b>
11	Deferred tax	6,280	0
14.22	Earn out provision	1,678	2,825
	<b>Total non-current liabilities</b>	<b>7,958</b>	<b>2,825</b>
14.19	Credit institutions	79,342	37,574
14.22	Earn out provision	5,674	5,888
14	Trade payables	425,569	446,224
	Deferred income	4,592	17,810
14	Payables to group entities	209,934	182,298
	Corporation tax	17,714	12,661
14	Other payables	84,873	75,927
	<b>Total current liabilities</b>	<b>827,698</b>	<b>778,382</b>
	<b>Total liabilities</b>	<b>835,656</b>	<b>781,207</b>
	<b>Total equity and liabilities</b>	<b>1,124,517</b>	<b>963,921</b>

(DKKt) Notes	<b>Consolidated cash flow statement</b>	<b>Group 2018</b>	<b>Group 2017</b>
	Operating profit (EBIT) before special items	75,695	20,158
	Depreciation and amortisation	15,102	12,264
	Exchange rate adjustments	508	-4,124
17	Change in working capital	25,481	-24,072
	<b>Cash flows from operating activities before special items, interest and tax</b>	<b>116,786</b>	<b>4,226</b>
5.17	Special items paid	-29,478	-18,904
6	Interest received, etc.	235	841
7	Interest paid, etc.	-15,408	-9,343
	Tax paid	-17,241	-8,037
	<b>Cash flows from operating activities</b>	<b>54,894</b>	<b>-31,217</b>
9	Purchase of software	-15,781	-5,946
10	Purchase of property, plant and equipment	-10,964	-10,164
15	Investment in group entities	-7,625	-175,146
15	Special items paid, transaction costs acquisition	-1,360	-2,000
18	Earn-out paid	-3,564	0
	<b>Cash flows from investing activities</b>	<b>-39,294</b>	<b>-193,256</b>
	<b>Free cash flow</b>	<b>15,600</b>	<b>-224,473</b>
	Capital increase	104,331	154,653
16	Investments in non-controlling interests	-2,047	-11,905
18	Payments to/from group entities	-7,957	85,307
	Redemption of other acquisition debt	0	-12,101
	<b>Cash flows from financing activities</b>	<b>94,327</b>	<b>215,954</b>
	<b>Change in cash and cash equivalents</b>	<b>109,927</b>	<b>-8,519</b>
	<b>Cash and cash equivalents</b>		
	Cash and cash equivalents at 1 January	35,333	43,852
	Change in cash and cash equivalents	109,927	-8,519
19	<b>Cash and cash equivalents at 31 December</b>	<b>145,260</b>	<b>35,333</b>

(DKKt)								
<b>Consolidated statement of changes in equity</b>		Share capital	Currency translation reserve	Dividend proposed for the year	Retained earnings	Equity attributable to parent company	Non-controlling interests	Group Total equity
<b>2018</b>	<b>Equity at 1 January 2018</b>	<b>1,902</b>	<b>-10,544</b>	<b>0</b>	<b>191,044</b>	<b>182,402</b>	<b>312</b>	<b>182,714</b>
	<b>Profit for the year</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,332</b>	<b>2,332</b>	<b>207</b>	<b>2,539</b>
	Currency exchange adjustment	0	-5,739	0	0	-5,739	290	-5,449
	<b>Other comprehensive income, net of tax</b>	<b>0</b>	<b>-5,739</b>	<b>0</b>	<b>0</b>	<b>-5,739</b>	<b>290</b>	<b>-5,449</b>
	<b>Total comprehensive income for the year</b>	<b>0</b>	<b>-5,739</b>	<b>0</b>	<b>2,332</b>	<b>-3,407</b>	<b>497</b>	<b>-2,910</b>
	Purchase of non-controlling interests	0	0	0	0	0	4,726	4,726
	Capital increase	0	0	0	104,331	104,331	0	104,331
	<b>Total transactions with owners</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>104,331</b>	<b>104,331</b>	<b>4,726</b>	<b>109,057</b>
	<b>Equity at 31 December 2018</b>	<b>1,902</b>	<b>-16,283</b>	<b>0</b>	<b>297,707</b>	<b>283,326</b>	<b>5,535</b>	<b>288,861</b>
<b>2017</b>	<b>Equity at 1 January 2017</b>	<b>1,902</b>	<b>-999</b>	<b>35,000</b>	<b>18,801</b>	<b>54,704</b>	<b>996</b>	<b>55,700</b>
	<b>Profit for the year</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-7,021</b>	<b>-7,021</b>	<b>875</b>	<b>-6,146</b>
	Currency exchange adjustment	0	-9,545	0	0	-9,545	-43	-9,588
	<b>Other comprehensive income, net of tax</b>	<b>0</b>	<b>-9,545</b>	<b>0</b>	<b>0</b>	<b>-9,545</b>	<b>-43</b>	<b>-9,588</b>
	<b>Total comprehensive income for the year</b>	<b>0</b>	<b>-9,545</b>	<b>0</b>	<b>-7,021</b>	<b>-16,566</b>	<b>832</b>	<b>-15,734</b>
	Purchase of non-controlling interests	0	0	0	-10,389	-10,389	-1,516	-11,905
	Capital increase	0	0	0	154,653	154,653	0	154,653
	Dividend not paid	0	0	-35,000	35,000	0	0	0
	<b>Total transactions with owners</b>	<b>0</b>	<b>0</b>	<b>-35,000</b>	<b>179,264</b>	<b>144,264</b>	<b>-1,516</b>	<b>142,748</b>
	<b>Equity at 31 December 2017</b>	<b>1,902</b>	<b>-10,544</b>	<b>0</b>	<b>191,044</b>	<b>182,402</b>	<b>312</b>	<b>182,714</b>

Contents	Page	Page
<b>Notes to the SGL Group</b>		<b>Notes to the Parent Company SGL A/S</b>
1 Segment information	21	
<b>Notes to the income statement</b>		<b>Notes to the income statement</b>
2 Fee to the auditors	23	1 Fee to the auditors
3 Staff costs	23	2 Staff costs
4 Special items, income	24	3 Special items, income
5 Special items, expenses	24	4 Special items, expenses
6 Financial income	24	5 Financial income
7 Financial expenses	24	6 Financial expenses
8 Tax for the year	25	7 Tax for the year
<b>Notes to the balance sheet</b>		<b>Notes to the balance sheet</b>
9 Intangible assets	26	8 Intangible assets
10 Property, plant and equipment	28	9 Property, plant and equipment
11 Deferred tax assets	29	10 Deferred tax assets
12 Trade receivables	30	11 Trade receivables
		12 Investment in group entities
13 Share capital	30	13 Share capital
14 Financial liabilities and financial risks	31	14 Financial liabilities and financial risks
<b>Notes to the cash flow statement</b>		<b>Notes to the cash flow statement</b>
15 Investments in group entities	34	
16 Investments in non-controlling interests	38	15 Investments in non-controlling interests
17 Change in working capital	39	16 Change in working capital
18 Financial liabilities and financing activities	39	17 Financial liabilities and financing activities
19 Cash and liquidity	40	18 Cash and liquidity
<b>Supplementary notes</b>		<b>Supplementary notes</b>
20 Security for loans	40	19 Security for loans
21 Contingent liabilities and other financial obligations	41	20 Contingent liabilities and other financial obligations
22 Financial instruments by category	41	21 Financial instruments by category
23 Related parties	42	22 Related parties
<b>Basis for preparation</b>		<b>Basis for preparation</b>
24 Accounting policies	44	23 Accounting policies
25 Recognition and measurement uncertainties	55	24 Recognition and measurement uncertainties
26 New accounting regulation not yet adopted	57	25 New accounting regulation not yet adopted

## Notes to the income statement

Note	Segment information	Air	Sea	Road	Solution	Total
1	Condensed gross profit					
2018	Revenue (services)	1,658,386	1,750,464	580,194	120,762	4,109,806
	Intercompany revenue	-316,998	-226,819	-43,610	-1,779	-589,206
	Net revenue (services)	1,341,388	1,523,645	536,584	118,983	3,520,600
	Cost of operation	-1,106,399	-1,275,264	-440,193	-106,907	-2,928,763
	<b>Gross profit</b>	<b>234,989</b>	<b>248,381</b>	<b>96,391</b>	<b>12,076</b>	<b>591,837</b>
	Revenue (services)	1,486,123	1,697,007	549,112	129,923	3,862,165
	Intercompany revenue	-272,137	-147,862	-48,606	-2,375	-470,980
2017	Net revenue (services)	1,213,986	1,549,145	500,506	127,548	3,391,185
	Cost of operation	-1,015,937	-1,339,372	-414,034	-115,955	-2,885,298
	<b>Gross profit</b>	<b>198,049</b>	<b>209,773</b>	<b>86,472</b>	<b>11,593</b>	<b>505,887</b>

Net revenue from freight forwarding services are recognised following the over-time recognition principle. Most freight forwarding services and related services are characterised by short delivery time, except for sea services, which usually take longer due to the nature of the transport service. Projects are often included in the Air and Sea as the projects includes Air and Sea transport in one service, e.g. delivery of first aid. Therefore, delivery time for project sales are longer.

Segments are monitored at gross profit level. The four segments are all using the Group's capacity, including headquarter costs.

For purchases and sales between group entities, the same pricing principles are applied as to transactions with external partners (the arm's length principle).

	Goodwill, customer relations and trademarks	Air	Sea	Road	Solution	Total
2018	Balance as at 1 January	127,489	29,046	39,986	0	196,521
	Exchange rate adjustments	-5,306	-1,325	-1,657	0	-8,287
	Additions 2017	0	4,990	1,959	0	6,949
	Amortisation during the year	-1,614	-545	-1,316	0	-3,475
	<b>Balance as at 31 December</b>	<b>120,569</b>	<b>32,166</b>	<b>38,972</b>	<b>0</b>	<b>191,708</b>
2017	Balance as at 1 January	0	0	0	0	0
	Exchange rate adjustments	-4,176	-952	-272	0	-5,400
	Additions 2017	133,281	30,366	41,642	0	205,289
	Amortisation during the year	-1,616	-368	-1,384	0	-3,368
	<b>Balance as at 31 December</b>	<b>127,489</b>	<b>29,046</b>	<b>39,986</b>	<b>0</b>	<b>196,521</b>

## Notes to the income statement

### Note

#### 1 Segment information (continued)

It is not possible to allocate assets (excluding goodwill, trademarks and customer relations) and liabilities to the The core business of the SGL Group is within the Air and Sea segments, whereas the Road and Solutions Consequently, goodwill, customer relations and trademarks are primarily allocated to the Air and Sea segments.

Note	Segment information (continued)		Other	Greater	Other	
1	Geographical information	Denmark	Nordics	China	countries	Total
2018	Net revenue (services)	1,973,718	962,263	337,746	246,873	3,520,600
	Non-current assets less tax assets	225,893	2,038	5,753	13,550	247,234
2017	Net revenue (services)	1,983,851	853,359	359,384	194,591	3,391,185
	Non-current assets less tax assets	216,767	7,482	5,063	3,143	232,455

The revenue information is based on the locations of the seller.

Other Nordics comprise: Sweden, Norway and Finland.

Greater China comprise: China, Hong Kong and Taiwan.

Other countries comprise: Japan, Vietnam, Thailand, Malaysia, Singapore, Indonesia, the Philippines, Australia, Mali, Germany and Chile.

No single customer accounts for more than 10 percent of consolidated revenues.



## Notes to the income statement

Note (DKKt)	Group 2018	Group 2017
<b>2 Fee to the auditors</b>		
<i>Fee to the auditors appointed at the annual general meeting:</i>		
Fee for the statutory audit	2,064	2,095
Fee for tax and VAT services	59	145
Fee for other services	891	936
<b>Total fees to auditors appointed at the general meeting</b>	<b>3,014</b>	<b>3,176</b>
Other auditors, tax and other services	730	430
<b>Total fee to the auditors</b>	<b>3,744</b>	<b>3,606</b>

3 Staff costs	2018	2017
Wages and salaries	374,454	378,994
Pensions	30,351	28,276
Other social security costs	29,677	24,565
<b>Total gross staff costs</b>	<b>434,482</b>	<b>431,835</b>
Transferred to cost of operation	-45,461	-47,378
Transferred to special items	-10,780	-18,678
<b>Total staff costs</b>	<b>378,241</b>	<b>365,779</b>
<b>Remuneration to members of management:</b>		
Executive Board (Key management personnel), short term employee benefits	10,134	12,755
Board of Directors	104	60
<b>Total</b>	<b>10,238</b>	<b>12,815</b>

Members of the Board of Directors did not receive remuneration in 2016 and 2017 except one board member, who received a fee of DKK 60 thousand in 2017. The key personnel of Scan Global Logistics Group comprise of 5 persons.

Management fee to AEA Investors LP, New York	<b>5,836</b>	<b>5,943</b>
--	--------------	--------------

The fee to AEA covers fee for management services for the Scan Global Logistics Group. The fee cannot be split into the separate services.

	Number	Number
Average number of full time employees	952	866

**Notes to the income statement**

Note (DKKt)	Group 2018	Group 2017
<b>4 Special items, income</b>		
Adjustment earn-out business combination	0	4,916
<b>Total special items, income</b>	<b>0</b>	<b>4,916</b>

If recognised the special items would have been recorded as other income.

<b>5 Special items, expenses</b>	<b>2018</b>	<b>2017</b>
Restructuring cost (Redundancy cost for personel and closing of offices)	16,407	18,904
Transaction costs in connection with acquisitions	1,360	2,000
Settlement costs related to special projects	17,188	0
<b>Total special items, expenses</b>	<b>34,955</b>	<b>20,904</b>

If recognised the special items would have been expensed under other external costs and staff costs.

<b>6 Financial income</b>	<b>2018</b>	<b>2017</b>
Other interest income	235	841
Exchange rate income from FX contracts (fair value)	147	3,353
<b>Total financial income</b>	<b>382</b>	<b>4,194</b>

Financial income relates to the financial items measured at amortized income.

<b>7 Financial expenses</b>	<b>2018</b>	<b>2017</b>
Interest expenses to group entities (amortised cost)	7,080	5,248
Other interest expenses (amortised cost)	8,328	4,095
Exchange rate loss from FX contracts (fair value)	285	0
Exchange rate loss (amortised cost)	6,780	4,837
<b>Total financial expenses</b>	<b>22,473</b>	<b>14,180</b>

Financial expenses relate to the financial items measured at amortized costs.

**Notes to the income statement**

Note (DKKt)	Group 2018	Group 2017
<b>8 Tax for the year</b>		
<i>The tax for the year is disaggregated as follows:</i>		
Tax on profit for the year	16,110	330
<b>Total tax for the year</b>	<b>16,110</b>	<b>330</b>
<i>Tax on profit for the year is calculated as follows:</i>		
Current tax on profit for the year	15,453	5,300
Change in deferred tax for the year	1,992	-7,069
Tax adjustment relating to previous years	-1,335	2,099
<b>Total tax on profit for the year</b>	<b>16,110</b>	<b>330</b>
<i>Reconciliation of tax rate:</i>		
Tax on profit for the year	16,110	330
Profit before tax	18,649	-5,816
Effective tax rate	-74.73%	27.90%
Danish corporation tax rate	22.00%	22.00%
Difference in tax rate	-96.73%	5.90%
<b>Reconciliation of tax:</b>		
Danish corporation tax rate (22%)	4,103	-1,280
Difference between tax rate for subsidiaries outside Denmark and Danish tax rate	-54	-343
Unrecognised tax assets	1,396	2,454
Write down of tax assets	2,370	0
Non-taxable income and non-deductible expenses	1,063	252
Tax relating to previous years	-1,335	2,099
Other	8,567	-2,852
<b>Total tax for the year</b>	<b>16,110</b>	<b>330</b>

## Notes to the balance sheet

Note 9	Intangible assets Group (DKKt)	Customer			Trade- marks	Goodwill	Total
		Software	relations				
2018	Cost at 1 January 2018	41,103	39,277		4,421	166,272	251,073
	Currency exchange adjustment	-5	-1,638		-179	-6,608	-8,430
	Additions from acquisitions	13	2,124		0	4,825	6,962
	Additions	15,781	0		0	0	15,781
	<b>Cost at 31 December 2018</b>	<b>56,892</b>	<b>39,763</b>		<b>4,242</b>	<b>164,489</b>	<b>265,386</b>
	Amortisation and impairment at 1 January 2018	29,032	3,926		486	9,037	42,481
	Currency exchange adjustment	-10	-122		-16	0	-148
	Amortisation	4,472	3,130		345	0	7,947
	<b>Amortisation and impairment at 31 December 2018</b>	<b>33,494</b>	<b>6,934</b>		<b>815</b>	<b>9,037</b>	<b>50,280</b>
	<b>Carrying amount at 31 December 2018</b>	<b>23,398</b>	<b>32,829</b>		<b>3,427</b>	<b>155,452</b>	<b>215,106</b>
2017	Cost at 1 January 2017	35,159	0		0	4,681	39,840
	Currency exchange adjustment	-2	0		0	0	-2
	Additions from acquisitions	0	39,277		4,421	161,591	205,289
	Additions	5,946	0		0	0	5,946
	<b>Cost at 31 December 2017</b>	<b>41,103</b>	<b>39,277</b>		<b>4,421</b>	<b>166,272</b>	<b>251,073</b>
	Amortisation and impairment at 1 January 2017	25,413	0		0	4,681	30,094
	Currency exchange adjustment	1	933		111	4,356	5,401
	Amortisation	3,618	2,993		375	0	6,986
	<b>Amortisation and impairment at 31 December 2017</b>	<b>29,032</b>	<b>3,926</b>		<b>486</b>	<b>9,037</b>	<b>42,481</b>
	<b>Carrying amount at 31 December 2017</b>	<b>12,071</b>	<b>35,351</b>		<b>3,935</b>	<b>157,235</b>	<b>208,592</b>

Goodwill, customer relations and trademarks were tested for impairment at 31 December 2018.

The basis for the calculation is a 3 year projection with targets for year 2021; "Scan Global Logistics Vision

The 3 year plan is covering each focus area bringing loss making units into profitable businesses, plan for the organic growth and the project business. Furthermore, new and potential contract wins have been factored into the plan affecting several business segments and companies within the Group.

**Note Intangible assets (continued)**
**9 Group (DKKt)**

A discounted cash flow model (DCF) has been used to determine the recoverable amount per business segment on a value in use basis.

Please see note 1 for the allocation of goodwill to each business segment.

The test did not result in any impairment of the carrying amount of goodwill allocated to each business segment. In that connection, a sensitivity analysis was performed to assess whether changes in the cash flow would have led to any impairment losses being recognised. The analysis showed that probable changes in the future cash flow would not indicate a need for an impairment of goodwill.

In 2018, the management estimated that likely changes to the basic assumptions will not result in the carrying amount of goodwill exceeding the recoverable amount.

*The most significant assumptions for this are:*

- In the calculation a WACC of 9.3% after tax (11.3% before tax) has been applied.
- The basis for the calculation is a 3 year projection with targets for year 2021; "Scan Global Logistics Vision 2021".
- A subsequent terminal period is applied.
- An expectation has been applied in which the Scan Global Logistics A/S Group is expected to grow with the expected annual market growth of 2% from 2021 and onward.

For impairment purpose other cost below segment result (Gross Profit) is allocated to the reportable segment based on their relative share of the profit contribution in the Group.

Carrying amount of Goodwill, Customer relations and Trademarks	DKK million	192
Plan period	Average annual Gross Profit growth rate	10%
Terminal period	Growth	2%
	Pre tax discount rate	11.3%

**Notes to the balance sheet**

Note	Property, plant and equipment	Land and buildings	Plant and machinery	Fixtures, tools, fittings and equipment	Total
10	Group (DKKt)				
2018	Cost at 1 January 2018	8,016	8,631	41,334	57,981
	Currency exchange adjustment	-220	-672	-249	-1,141
	Additions	2,743	1,940	6,281	10,964
	Addition from acquisition	617	3,306	741	4,663
	Transfers	0	48	-48	0
	<b>Cost at 31 December 2018</b>	<b>11,156</b>	<b>13,253</b>	<b>48,059</b>	<b>72,467</b>
	Depreciation and impairment at 1 January 2018	6,248	6,761	29,244	42,253
	Currency exchange adjustment	-217	-212	-704	-1,133
	Depreciation	1,730	1,707	3,718	7,155
	Transfers	0	16	-16	0
	<b>Depreciation and impairment at 31 December 2018</b>	<b>7,761</b>	<b>8,272</b>	<b>32,243</b>	<b>48,275</b>
	<b>Carrying amount at 31 December 2018</b>	<b>3,395</b>	<b>4,981</b>	<b>15,816</b>	<b>24,192</b>
	2017	Cost at 1 January 2017	7,999	8,869	32,675
Reclassification to opening value		-342	-99	-501	-942
Currency exchange adjustment		233	755	9,176	10,164
Additions		126	0	244	370
Disposals		0	-894	-260	-1,154
<b>Cost at 31 December 2017</b>		<b>8,016</b>	<b>8,631</b>	<b>41,334</b>	<b>57,981</b>
Depreciation and impairment at 1 January 2017		5,811	6,219	25,496	37,526
Reclassification to opening value		-176	1	-165	-340
Currency exchange adjustment		613	541	4,124	5,278
Depreciation and impairment of disposals		0	0	-211	-211
<b>Depreciation and impairment at 31 December 2017</b>		<b>6,248</b>	<b>6,761</b>	<b>29,244</b>	<b>42,253</b>
<b>Carrying amount at 31 December 2017</b>		<b>1,768</b>	<b>1,870</b>	<b>12,090</b>	<b>15,728</b>

**Notes to the balance sheet**

Note	(DKKt)	Group	Group
11	<b>Deferred tax assets</b>	2018	2017
	Deferred tax at 1 January	5,284	7,568
	Additions from business combination	0	-9,613
	Deferred tax for the year	-1,992	7,069
	Other adjustments	400	260
	<b>Deferred tax asset at 31 December</b>	<b>3,692</b>	<b>5,284</b>

2018	Deferred tax assets/liabilities arise from the following	Other*	Tax loss carry-forwards	Total
	Deferred tax at 1 January	-4,044	9,328	5,284
	Recognised in the income statement	75	-2,067	-1,992
	Exchange rate adjustments	344	56	400
	<b>Deferred tax at 31 December</b>	<b>-3,625</b>	<b>7,317</b>	<b>3,692</b>

\* Other temporary differences, comprise other intangible assets + property, plant and equipment + deferred income.

2017	Deferred tax assets/liabilities arise from the following	Other**	Tax loss carry-forwards	Total
	Deferred tax at 1 January	5,103	2,465	7,568
	Additions from business combination	-9,613	0	-9,613
	Recognised in the income statement	206	6,863	7,069
	Exchange rate adjustments	260	0	260
	<b>Deferred tax at 31 December</b>	<b>-4,044</b>	<b>9,328</b>	<b>5,284</b>

\*\* Other temporary differences, comprise other intangible assets + property, plant and equipment + deferred income.

Deferred tax assets not recognised in the balance sheet (tax loss carry-forwards)	2018	2017
Unrecognised at 1 January	10,410	7,956
Additions	1,396	2,454
<b>Unrecognised tax assets at 31 December</b>	<b>11,806</b>	<b>10,410</b>

**Notes to the balance sheet**

Note (DKKt)	Group	Group
12 Trade receivables	31 Dec 2018	31 Dec 2017
Trade receivables before impairment at 31 December	518,215	570,098
Provision for bad debts	-12,553	-10,778
Trade receivables at 31 December	505,662	559,320
Trade receivables not due	186,732	432,438
<b>Overdue trade receivables not written down</b>	<b>318,930</b>	<b>126,882</b>
<i>Overdue trade receivables not written down break down as follows:</i>		
Overdue 1-30 days	222,081	75,934
Overdue 31-60 days	42,178	20,632
Overdue 61-90 days	18,545	8,527
Overdue for more than 90 days	36,126	21,789
<b>Overdue trade receivables not written down</b>	<b>318,930</b>	<b>126,882</b>
<i>Impairment losses for the year relating to doubtful trade receivables break down as</i>		
Impairment at 1 January	10,778	6,258
Currency exchange adjustment	-112	-217
Additions from acquisitions	13	420
Reversal of impairments	-1,485	0
Impairment losses recognised for receivables	3,359	4,317
<b>Impairment at 31 December</b>	<b>12,553</b>	<b>10,778</b>

**13 Share capital**
**31 Dec 2018 31 Dec 2017**
*The Parent Company's share capital of DKK 1,902 thousand comprises:*

1,901,649 shares of DKK 1 each	1,902	1,902
<b>Total share capital at 31 December</b>	<b>1,902</b>	<b>1,902</b>

In 2017 the share capital was increased from DKK 1,901,645 by DKK 3 to DKK 1,901,648.

In 2018 the share capital was increased from DKK 1,901,648 by DKK 1 to DKK 1,901,649.



**Capital structure and liquidity risk**

On a regularly basis, the Executive Board assesses whether the SGL Group has an adequate capital structure, just as the Board of Directors regularly evaluates whether the SGL Group's capital structure is in line with the best interests of the SGL Group and its stakeholders.

It is the Management's assessment that the current capital structure is sufficient to support the SGL Group's strategy plans.

Loan facilities and undrawn bank credit facilities are disclosed in note 19.

**Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The SGL Group has a limited external interest bearing long-term financial liabilities. Interest bearing loan from group entities has a fixed interest rate of 7.7%. Thereby the SGL Group's interest rate exposure is minimal.

**Credit risk**

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities, primarily trade receivables, and from its financing activities, including deposits with banks and financial institutions (to the extent the balance is in surplus of the Group), foreign exchange transactions and other financial instruments.

The Group has established procedures for handling of credit risk and actively monitors and limits risks and loss on receivables. Historically, losses on receivables are at a low level. We refer to note 12 regarding credit quality and impairment losses on trade receivables.

Due to the nature of customers in ADP (Aid, Development and Projects) customers have complex approval procedures which can delay payments and therefore overdue trade receivables for more than 90 days can arise, but credit risks are generally assessed as low.

Note	Group
<b>14 Financial liabilities and financial risks (Continued)</b>	<b>31 Dec 2018</b>

### Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates, primarily from USD. The SGL Group's exposure to the risk of changes in foreign exchange rates relates primarily to the SGL Group's operating activities (when revenue or expense is denominated in a foreign currency) and the SGL Group's net investments in foreign subsidiaries. The main currencies for invoicing and cost are USD, EUR, DKK and SEK.

The SGL Group manages its foreign currency risk for business purposes by hedging the net position of foreign operating and financial assets and liabilities according to the balance sheet at an ongoing basis. Net foreign positions are hedged by financial instruments.

No hedge accounting is recognised. All changes in financial instruments are recognised as financial income or financial expenses in the income statement.

The SGL Group's foreign currency risk mainly relates to USD, EUR and SEK and the exposure towards these currencies is described below.

2018	In DKK millions					Total
	Main currency exposures	DKK/DKK	USD/DKK	EUR/DKK	SEK/DKK	
Trade receivables	114	174	69	86	63	506
Other receivables	18	0	1	4	1	24
Cash	26	124	39	21	15	225
<b>Cash and receivables</b>	<b>158</b>	<b>298</b>	<b>109</b>	<b>111</b>	<b>79</b>	<b>755</b>
Credit institutions	79	0	0	0	0	79
Earn out provision	0	0	0	5	2	7
Trade payables	128	93	69	55	81	426
Payables to group entities	151	59	0	0	0	210
Other payables	54	0	1	21	9	85
<b>Financial liabilities</b>	<b>412</b>	<b>152</b>	<b>70</b>	<b>81</b>	<b>92</b>	<b>807</b>
<b>Net position before Fx contracts</b>		<b>146</b>	<b>39</b>	<b>30</b>	<b>-13</b>	<b>202</b>
Fx contracts		-91	108	0	19	36
<b>Net position</b>		<b>55</b>	<b>147</b>	<b>30</b>	<b>6</b>	<b>238</b>
Exchange rate fluctuation		6%	0%	-4%	6%	1%
Impact on profit/loss		3	0	-1	0	3
Impact on other comprehensive income		0	0	0	0	0

Note	Group
<b>14 Financial liabilities and financial risks (Continued)</b>	<b>31 Dec 2017</b>

**Foreign currency risk**

The SGL Group's foreign currency risk mainly relates to USD, EUR and SEK and the exposure towards these currencies is described below.

2017	In DKK millions					
Main currency exposures	DKK/DKK	USD/DKK	EUR/DKK	SEK/DKK	Others/DKK	Total
Trade receivables	162	123	79	60	135	559
Other receivables	6	0	0	5	11	22
Cash	58	5	0	8	2	73
<b>Cash and receivables</b>	<b>226</b>	<b>128</b>	<b>79</b>	<b>73</b>	<b>148</b>	<b>654</b>
Credit institutions	38	0	0	0	0	38
Earn out provision	0	0	0	9	0	9
Trade payables	136	91	38	34	147	446
Payables to group entities	182	0	0	0	0	182
Other payables	48	0	12	3	13	76
<b>Financial liabilities</b>	<b>404</b>	<b>91</b>	<b>50</b>	<b>46</b>	<b>160</b>	<b>751</b>
<b>Net position before Fx contracts</b>		<b>37</b>	<b>29</b>	<b>27</b>	<b>-12</b>	<b>81</b>
Fx contracts		-6	-5	7	4	0
<b>Net position</b>		<b>31</b>	<b>24</b>	<b>34</b>	<b>-8</b>	<b>81</b>
Exchange rate fluctuation		13%	0%	3%	10%	5%
Impact on profit/loss		4	0	1	-1	4
Impact on other comprehensive income		0	0	0	0	0

**Notes to the cash flow statement**

1 January - 31 December

Note (DKKt)	Group	Group
15 Investments in group entities	YTD 2018	YTD 2017
<b>Fair value at date of acquisition:</b>		
<b>ASSETS</b>		
Property, plant and equipment	4,676	370
Trade receivables	4,868	68,976
Income taxes receivable	0	1,097
Other receivables	337	3,750
Prepayments	433	4,837
Cash and cash equivalents	2,190	17,097
<b>Total assets</b>	<b>12,504</b>	<b>96,127</b>
<b>LIABILITIES</b>		
Trade payables	609	38,725
Corporation tax	240	8,061
Other payables	1,846	39,145
<b>Total liabilities</b>	<b>2,696</b>	<b>85,931</b>
Non-controlling interests' share of acquired net assets	4,690	0
<b>Acquired net assets</b>	<b>5,118</b>	<b>10,196</b>
Goodwill	4,825	161,592
Customer relations	2,124	39,277
Trademarks	0	4,421
Deferred tax on customer relations and trademarks	0	-9,613
<b>Fair value of total consideration</b>	<b>12,067</b>	<b>205,873</b>
Earn-out provision	2,252	13,630
<b>Cash consideration</b>	<b>9,815</b>	<b>192,243</b>
Adjustment for cash and cash equivalents taken over	-2,190	-17,097
<b>Cash consideration for the acquisitions</b>	<b>7,625</b>	<b>175,146</b>
Transaction costs for acquisitions in 2018	1,360	2,000
<b>Investments in group entities</b>	<b>8,985</b>	<b>177,146</b>

**Purchase of activities from Kestrel Freight & Customs Pty Ltd.**

Effective July 2nd 2018, Scan Global Logistics Pty. Ltd. (Australia) acquired activities from Australian based freight forwarder Kestrel Freight & Customs Pty Ltd. Kestrel is an Australian full-service freight forwarder that provides logistics support to projects in industries such as mining, construction, oil & gas and telecommunication.

Under the terms of the agreement, the Kestrel activities was acquired for a total cash consideration of AUD 500 thousand. In addition, earn-out payments depending on future EBITDA were agreed upon. The provision of the earn-out has been determined at year end 2018 and based on the prognosis of the 5 year period after the effective date. After year-end of 2018 no earn-out payment has to be paid. The main assets acquired relates to tangible assets and customer relations have been identified.

Transaction costs amounted to DKK 674 thousand, which have been expensed and recognized as special items in 2018.

**Purchase of shares in Macca Logistics Sarl**

Effective July 2nd, Scan Global Logistics A/S has acquired 55% of Macca Logistics Sarl, Bamako, Mali – including operational offices in the ports of Dakar, Senegal and Abidjan, Ivory Coast. Scan Global Logistics and Macca have had a close partnership for many years and this acquisition strengthens SGL Group's presence in Western Africa serving the GO's and NGO's in the region.

Under the terms of the agreement, Macca Logistics Sarl was acquired for a total cash consideration of EUR 1 million, EUR 500 thousand paid at closing date and EUR 500 thousand which was paid in January 2019. Except for tangibles assets, no significant assets have been acquired and no significant intangible assets have been identified.

Transaction costs amounted to DKK 686 thousand, which have been expensed and recognized as special items in 2018.

In 2017 the Macca Logistics Sarl generated sales of DKK 67,613 thousand and profit after tax of DKK 3,131 thousand.

**Event after the balance sheet date: Purchase of shares in IQS Group**

Effective as of 2 January 2019 Scan Global Logistics A/S acquired 100% ownership of the leading special solution provider for high-end automotive logistics – German based, International Quality Service Group (IQS Group). The acquisition provides Scan Global Logistics with an extended service platform within the automotive industry, now taking a leading role in Germany as well as internationally.

IQS Group currently operates 5 offices in Germany, the US and Dubai. The company was founded in 1998 and has built a strong reputation for themselves ever since.

The capital increase of DKK 104 million was made in December 2018 to finance the acquisition of IQS Group in January 2019. The main assets acquired relates to tangible assets and customer relations, trademarks and intellectual development have been identified.

**15 Investments in group entities (continued)****Acquisition of Airlog Group AB**

Scan Global Logistics A/S acquired 100% of the shares in Swedish based freight forwarder Airlog Group AB on the 6th of March 2017 .

The acquisition was made in order to strengthen Scan Global Logistic Group position especially in the air segment.

Airlog was a full-service freight forwarder with offices in Sweden and Denmark focusing on small to mid-sized customers. Airlog had established a solid position in air and ocean freight in Denmark and Sweden by leveraging its extensive network of global partners.

In 2016, Airlog generated sales of DKK 360 million (SEK 451 million) and a profit after tax of DKK 3 million (SEK 4 million).

After the acquisition the Swedish and Danish Airlog traditional freight forwarding activity has been fully integrated in the Scan Global Logistic freight forwarding activity. Therefore, it was not possible to disclose financial information regarding the specific Airlog activity after the acquisition, including information regarding the Airlog performance recognized in the Scan Global Logistic consolidation after acquisition.

Under the terms of the agreement, the Airlog Group was acquired for a total cash consideration of SEK 200 million. In addition, an earn-out with a maximum of SEK 15 million was agreed. At the date of the transaction it was expected that the earn-out would be paid 100%. Total consideration amounted to DKK 168 million.

Transaction cost amounted to DKK 4.4 million, which was expensed and recognized as special items amounting to DKK 4.2 million in 2016 and DKK 0.2 million in 2017.

The earn out was paid based on certain conditions regarding targets for gross profit for the acquired Airlog agent business. Final calculation and payment of the earn out will be paid after end of the financial year 2018.

The earn-out measurement was provided in Q4 2017. This measurement resulted in a reduced contingent liability and recognition of a special item (income) amounting to DKK 4.9 million.

Acquired net assets before identification of intangible assets including goodwill amounted to DKK 10 million. The Airlog carrying amount on the date of acquisition did not deviate materially from the fair market value.

Intangible assets of trademark and customer relations was identified. A royalty cash flow model was used for calculating a fair market value of trademark. A customer attrition model was used for calculation of the fair market value of customer relations. The purchase price allocation was finalized in Q4 2017. The expected lifetime of the customer relations was 10-12 year and for the trademark 10 years.

**15 Investments in group entities (continued)**
**Acquisition of Airlog Group AB (continued)**

After recognition of identified assets and liabilities at fair value, goodwill has been recognized at an amount of DKK 136.7 million. Goodwill represents the values of the expected significant cost synergies and other synergies from combining the two businesses including value of the Airlog Group employees and related knowhow. Goodwill are non-deductible for tax purposes.

**Acquisition of Crosseurope Aktiebolag**

Scan Global Logistics A/S on 29 of June 2017 acquired 100% of the shares in the Swedish based freight forwarder Crosseurope AB.

The acquisition was made in order to strengthen Scan Global Logistic Group's position especially in the road segment.

Crosseurope AB was a freight forwarder based in Trelleborg, Sweden focusing on small to mid-size customers. Crosseurope has since 1993 established a solid position in the road freight business in Sweden.

In 2016, Crosseurope generated sales of DKK 77 million (SEK 98 million) and a profit after tax of DKK 5.6 million (SEK 7 million).

Under the terms of the agreement, Crosseurope was acquired for a total cash consideration of SEK 47.5 million. In addition, an earn-out agreement with a maximum of SEK 2.5 million was agreed. At the date of acquisition, it was expected that the earn out will be paid 100%. Total amounts hereafter amounted to DKK 38 million.

The earn out was calculated based on conditions that certain Crosseurope AB customers will meet specified sales targets and will be paid in 2019.

Transaction cost amounted to DKK 1.9 million, which was expensed and recognized as special items in 2017.

Acquired net assets before identification of intangible assets including goodwill amounted to DKK 0.1 million. The Crosseurope carrying amount at the date of acquisition did not deviate materially from the fair market value.

Intangible assets of trademark and customer relations was identified. A royalty cash flow model was used for calculating a fair market value of trademark. A customer relation attrition model was used for calculation of the fair market value of customer relations. The expected lifetime of the customer relations was 12 year and for the trademark 10 years.

## Notes to the cash flow statement

### 15 Investments in group entities (continued)

#### Acquisition of Crosseurope Aktiebolag (continued)

The purchase price allocation was finalized in Q4 2017.

After recognition of identified assets and liabilities at fair value, goodwill was recognized at an amount of DKK 24.9 million. Goodwill represented the values of the expected cost synergies and other synergies from combining the two businesses including takeover of the Crosseurope employees and related knowhow. Goodwill is non-deductible for tax purposes.

Note (DKKt)	1 January - 31 December	
	Group 2018	Group 2017
<b>16 Investments in non-controlling interests</b>		
Non-controlling interests	2,047	10,389
<b>Net assets taken over</b>	<b>2,047</b>	<b>10,389</b>
Goodwill recognised under equity	0	1,516
<b>Purchase price (including costs)</b>	<b>2,047</b>	<b>11,905</b>

Scan Global Logistics A/S purchased the remaining 20% shares in SGL Road AB in 2018 from the minority shareholder.



Note	(DKKt)	Group	Group
17	<b>Change in working capital</b>	2018	2017
	Changes in receivables	53,252	-88,446
	Changes in trade payables, etc.	-27,382	52,272
	Debt relating to acquisitions	3,728	0
	Special items	-4,117	0
	<b>Total change in working capital</b>	<b>25,481</b>	<b>-36,174</b>

Note	(DKKt)	Non-cash change					2018
		2017	Cash flow	Business combinations	Foreign exchange movement	Fair value change	
18	<b>Financial liabilities and financing activities</b>						
	(DKKt)						
	Payables to Group entities	182,298	27,636	0	0	0	209,934
	Financial debt in business combinations	8,713	-3,564	2,252	0	-49	7,352
	<b>Total liabilities from financing activities</b>	<b>191,011</b>	<b>24,072</b>	<b>2,252</b>	<b>0</b>	<b>-49</b>	<b>217,286</b>
	Bank debt	37,574	41,768	0	0	0	79,342
	<b>Total other financial liabilities</b>	<b>37,574</b>	<b>41,768</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>79,342</b>
	<b>Financial liabilities at 31 December</b>	<b>228,585</b>	<b>65,840</b>	<b>2,252</b>	<b>0</b>	<b>-49</b>	<b>296,628</b>

	(DKKt)	Non-cash change					2017
		2016	Cash flow	Business combinations	Foreign exchange movement	Fair value change	
	Payables to Group entities	80,000	102,298	0	0	0	182,298
	Financial debt in business combinations	0	-12,101	25,730	0	-4,916	8,713
	<b>Total liabilities from financing activities</b>	<b>80,000</b>	<b>90,197</b>	<b>25,730</b>	<b>0</b>	<b>-4,916</b>	<b>191,011</b>
	Bank debt	10,807	26,767	0	0	0	37,574
	<b>Total other financial liabilities</b>	<b>10,807</b>	<b>26,767</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>37,574</b>
	<b>Financial liabilities at 31 December</b>	<b>90,807</b>	<b>116,964</b>	<b>25,730</b>	<b>0</b>	<b>-4,916</b>	<b>228,585</b>

**Supplementary notes**

Note	(DKKt)		31 Dec 2018	31 Dec 2017
<b>19</b>	<b>Cash and liquidity</b>			
	Cash		224,602	72,907
	Credit institutions		-79,342	-37,574
	<b>Net cash</b>		<b>145,260</b>	<b>35,333</b>
	Credit facilities		148,515	148,476
	<b>Liquidity reserve</b>		<b>293,775</b>	<b>183,809</b>

The SGL Group holds net positive bank liquidity of DKK 145,260 thousand. Total financial reserves (net bank liquidity and credit facilities) aggregate to DKK 293,775 thousand.

A capital increase of DKK 104 million was made in December 2018 in order to finance the acquisition of IQS Group in January 2019.

Note	(DKKt)		Group	Group
<b>20</b>	<b>Security for loans</b>		<b>31 Dec 2018</b>	<b>31 Dec 2017</b>

**As security for debt to credit institutions, for undrawn credit facilities and payment warranties, the Group has pledged assets as collateral**

	Chattel mortgages		11,500	11,500
	Company charge		213,300	213,300
	<b>Total security</b>		<b>224,800</b>	<b>224,800</b>

The above-mentioned securities relate to assets in the company Scan Global Logistics A/S. Carrying amount of total assets in Scan Global Logistics A/S is as of 31 December 2018 DKK 912 million (2017: DKK 707 million) of which DKK 3 million (2017: DKK 2 million) relates to fixed assets.

As at 31 December 2018 the total credit facility including warranties with the credit institution amounts to DKK 170 million (2017: DKK 202 million) regarding Scan Global Logistics A/S.

**As security for bond debt Scan Global Logistics Holding ApS (the Parent company of Scan Global Logistics A/S) has pledged assets as collateral**

	<i>The following assets are pledged as collateral:</i>			
	Shares in Scan Global Logistics A/S, carrying amount in Scan Global Logistics Holding ApS		871,842	767,511

## Supplementary notes

Note (DKKt)	Group 31 Dec 2018	Group 31 Dec 2017
<b>21 Contingent liabilities and other financial obligations</b>		
Rent obligations for leased premises	82,244	61,529
Operating leases for cars etc.	36,603	24,772
<b>Total rent and lease obligations</b>	<b>118,847</b>	<b>86,301</b>
<b>Maturity analysis:</b>		
Falling due before 1 year	65,694	46,997
Falling due between 1 and 5 years	53,123	39,304
Falling due after more than 5 years	30	0
<b>Total rent and lease obligations</b>	<b>118,847</b>	<b>86,301</b>
<b>Total rent and lease expenses during the year</b>	<b>72,290</b>	<b>56,981</b>
Warranties for payments, issued by bank	21,252	20,161
Warranties for payments, issued by group entities	3,630	13,120
<b>Warranties for payments</b>	<b>24,882</b>	<b>33,281</b>

**Claims and legal disputes:**

In the current financial year, there have only been few claims against the company due to various transports worldwide.

These claims are considered insignificant and are expected to be covered economically by the company's global liability insurance program.

The company has two cases, which are not covered by the company's global liability insurance program.

The management has on the basis of the precautionary principle made a provision to cover these risks.

22 Financial instruments by category	31 Dec 2018	31 Dec 2017
The carrying amount of financial assets, trade payables and payables to credit institutions corresponds to the estimated fair value.		
<i>Financial instruments by category, carrying amount</i>		
<b>Financial assets</b> (measured at amortised cost):		
Trade receivables	505,662	559,320
Other receivables	31,651	30,212
Receivables from group entities	96,291	60,698
Cash	224,602	72,907
<b>Financial assets measured at amortised cost</b>	<b>858,206</b>	<b>723,137</b>
<b>Financial liabilities</b> (measured at fair value at IFRS level 2):		
Currency derivatives	-108	-172
<b>Financial liabilities</b> (measured at amortised cost):		
Payables to group entities	209,934	182,298
Credit institutions	79,342	37,574
Earn-out provision	7,352	8,713
Trade payables	425,569	446,224
<b>Financial liabilities measured at amortised cost</b>	<b>722,197</b>	<b>674,809</b>

## Supplementary notes

Note (DKKt)	Group
23 Related parties	31 Dec 2018
<b>Information about related parties with a controlling interest and significant influence:</b>	
Related Party	Domicile
<b>Owners of Scan Global Logistics A/S:</b>	
Scan Global Logistics Holding ApS (controlling interest of 100%)	Denmark
<b>Ultimate owner with controlling interest:</b>	
SGLT Holding I LP (controlling interest of 100% of the financial rights)	Cayman Islands
<b>Owners of SGLT Holding I LP:</b>	
AEA Investors Small Business Fund III LP (controlling interest on voting rights)	Cayman Islands
Consolidated financial statements are prepared by the parent company Scan Bidco A/S. No consolidated financial statements are prepared by the ultimate parent company.	
<b>Loans from/to related parties</b>	
Scan Global Logistics A/S, liability to Scan Global Logistics Holding ApS	80,000
Scan Global Logistics A/S, liability to Scan Bidco A/S	129,934
Scan Global Logistics A/S, receivable from Scan Global Logistics Holding ApS	45,429
Airlog Group Holding AB, receivable from Scan Global Logistics Holding ApS	50,862
Management fee to AEA Investors LP, New York (part of AEA Group)	5,836

The fee to AEA covers fee for management services for the Scan Global Logistics Group.

No members of the Board of Directors or the Executive Board had in 2017 or 2018 any direct or indirect transactions with the Group in addition to above mentioned and the benefits described in note 3 Staff costs.

For purchases and sales between Group companies, the same pricing principles are applied as to transactions with external partners. Please see note 1 for intercompany revenue and note 6 - 7 for financial income and expenses.

## Supplementary notes

**Note (DKKt)**
**Group**
**23 Related parties (continued)**
**31 Dec 2017**
***Information about related parties with a controlling interest and significant influence:***

Related Party	Domicile
---------------	----------

***Owners of Scan Global Logistics A/S:***

Scan Global Logistics Holding ApS (controlling interest of 100%)	Denmark
--	---------

***Ultimate owner with controlling interest:***

AEA SGLT Holding I LP (controlling interest of 100% of the financial rights)	Cayman Islands
--	----------------

***Owners of AEA SGLT Holding LP:***

AEA Investors Small Business Fund III LP (controlling interest on voting rights)	Cayman Islands
--	----------------

Consolidated financial statements are prepared by the parent company Scan Bidco A/S.

No consolidated financial statements are prepared by the ultimate parent company.

***Loans from/to related parties***

Scan Global Logistics A/S, liability to Scan Global Logistics Holding ApS	80,000
Scan Global Logistics A/S, liability to Scan Bidco A/S	102,298
Scan Global Logistics A/S, receivable from Scan Global Logistics Holding ApS	6,053
Airlog Group Holding AB, receivable from Scan Global Logistics Holding ApS	54,645

Management fee to AEA Investors LP, New York (part of AEA Group)	5,943
--	-------

### Basis of preparation

The 2018 Annual Report of Scan Global Logistics A/S has been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union and additional disclosure requirements in the Danish Financial Statements Act. The Annual Report of Scan Global Logistics A/S comprises the consolidated financial statements of Scan Global Logistics A/S and its subsidiaries.

SGL Group has implemented those standards and interpretations, which will enter into force in EU for 2018. None of these standards and interpretations has had any effect on recognition and measurement in 2018 or are expected to have any effect in the future.

### Basis of measurement

The financial statements have been prepared on a historical cost basis unless otherwise specifically indicated, such as derivative financial instruments and acquisition opening balances, which are measured at fair value.

### Reporting currency

The financial statements are presented in Danish kroner and all values are rounded to the nearest thousand, except when otherwise indicated.

### New accounting regulation

SGL Group has implemented the latest International Financial Reporting Standards (IFRS) and amendments effective as of 1 January 2019 as adopted by the European Union. Implementation of the standards and amendments have not had any material impact on the Group's Financial Statements and are likewise not expected to have any significant future impact. Of the new standards and amendments implemented the most significant are as follows:

#### IFRS 9 Financial instruments

IFRS 9 introduces several changes to IAS 39 - including a new impairment framework, new rules for hedge accounting and new requirements and guidance on classifications and measurement of financial assets and liabilities.

The standard has resulted in only minor changes to existing accounting practices, mainly affecting credit loss and impairment models applied. The most significant change has been applied to impairment assessments of trade receivables as these are now considered based on IFRS 9's expected credit-loss model where previously an incurred-loss model was applied. This revised approach has not resulted in any materially different impairment assessment of trade receivables compared to prior practices. Additionally, the new standard has not carried any significant changes to classifications of financial assets or financial liabilities.

IFRS 9 has been applied following the standard retrospective approach, with the practical expedients permitted under the standard and with no restatement of the comparison period.

### **IFRS 15 Revenue from contracts with customers**

IFRS 15 has effect from 1 January 2018. The standard introduces a new framework for revenue recognition and measurement.

IFRS 15 has been applied following the modified retrospective approach with any cumulative effects recognised in retained earnings as of 1 January 2018 and with no restatement of the comparison period.

Implementation of the standard has resulted in only minor changes to existing accounting practices, mainly relating to extended external disclosure requirements. The implementation has not resulted in any changes to existing revenue recognition practices applied by the Group and accordingly no retrospective adjustment to equity has been made.

### **Consolidation**

The consolidated financial statements comprise the parent, Scan Global Logistics A/S, and entities controlled by the parent. Control is presumed to exist when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity.

The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether control exists.

The consolidated financial statements are prepared on the basis of the financial statements of the consolidated entities by adding together like items.

Intra-group income, expenses, gains, losses, investments, dividends and balances are eliminated.

Investments in consolidated entities are set off by the Parent Company's proportionate share of the consolidated entity's fair value of assets and liabilities at the time of acquisition.

Recently acquired or sold subsidiaries are recognised in the consolidated income statement for the period in which the parent controls such entities. Comparative figures are not restated for recently acquired or sold entities.

The acquisition method of accounting is applied to the acquisition of subsidiaries. The purchase price is made up at the net present value of the consideration agreed. Conditional payments are recognised at the amount expected to be paid. Directly attributable acquisition expenses are expensed in the income statement. Identifiable assets and liabilities in the acquired entities are recognised at the fair value at the time of acquisition. Allowance is made for the tax effect of revaluations of assets and liabilities. Any residual difference between the purchase price and the Group's share of the fair value of the identifiable assets and liabilities is recognised as goodwill.

**Consolidation (continued)**

If the purchase price is less than the fair value of the acquired subsidiary's assets, the residual difference (negative goodwill) is recognised directly in the income statement.

For each acquisition, the Group determines whether any non-controlling interest in the acquired business is accounted at fair value (so-called full goodwill) or to the proportional share of the acquired business's net assets.

Entities over which the Group exercises significant influence are considered associates. Significant influence is presumed to exist when the Group directly or indirectly holds between 20% and 50% of the voting rights or otherwise has or actually exercises significant influence. Associates are recognised in the consolidated financial statements at their net asset value.

**Non-controlling interests**

Accounting items attributable to group entities are recognised in full in the consolidated financial statements. Non-controlling interests' share of group entities' profit or loss for the year and equity is recognised as separate items in the income statement and the statement of changes in equity.

If an investment in group entities is considered to be a transaction with non-controlling interests the difference between the consideration and the net assets taken over is recognised under equity.

If a divestment in group entities is considered to be a transaction with non-controlling interests the difference between the sales price and the net assets divested is recognised under equity.

**Functional currency**

The Group's consolidated financial statements are presented in Danish kroner, which is also the Parent Company's functional currency. For each entity the Group determines the functional currency and items included in the financial statements of each entity are measured using that functional currency. The Group uses the direct method of consolidation and on disposal of a foreign operation; the gain or loss that is reclassified to profit or loss reflects the amount that arises from using this method.



**Foreign currency translation**

Transactions denominated in foreign currencies are translated into the functional currency at the exchange rate at the date of the transaction.

Receivables, payables and other monetary items denominated in foreign currencies are translated into the functional currency at the exchange rate at the balance sheet date.

Realised and unrealised exchange gains and losses are recognised in the income statement as financial income and expenses.

*Foreign group entities*

As regards integral foreign group entities, the items in their financial statements are translated using the following principles:

- Balance sheet items are translated at the closing rate.
- Items in the income statement are translated at the rate at the date of the transaction.
- Any exchange differences resulting from the translation of the opening equity at the closing rate and the exchange adjustment of the items in the income statement from the rate at the date of the transaction to the closing rate are recognised in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss.
- Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the spot rate of exchange at the reporting date.

**Materiality in financial reporting**

When preparing the financial statements, the Management considers how to best present the financial statements and its commentary to ensure that the content is relevant and focus is kept on what is material to the user. This is pursued by aggregating immaterial items in the financial statements and only including relevant descriptions in the Management commentary and only including descriptions on risks, mitigating thereof etc. that may have or had material impact on the achievement of the Group's results and targets. The notes to the financial statements are prepared with focus on ensuring that the content is relevant and that the presentation is clear. All judgements are made with due consideration of legislation, international accounting standards and guidelines and of the financial statements as a whole is presented fair and truly.

## Income statement

### Revenue

Revenue comprises freight forwarding services, contract logistics and other related services delivered in the financial year.

Revenue from services delivered is recognised in accordance with the over-time recognition principle following the satisfaction of various milestones as the performance obligation is fulfilled towards the customer. The main services comprise air, sea, road and solutions services as described in the following.

#### *Air services*

Air services comprise air freight logistics facilitating transportation of goods across the globe. Air services are characterised by short delivery times as most air transports are completed within a few days.

#### *Sea services*

Sea services comprise sea freight logistics facilitating transportation of goods across the globe. Sea services are reported within the Air & Sea reporting segment. Sea services are characterised by longer delivery times averaging one month depending on destination.

#### *Road services*

Road services comprise road freight logistics facilitating transportation of goods by road networks mainly within Europe, the US and South Africa. Road services are reported within the Road reporting segment. Road services are characterised by short delivery times as most road transports are completed within a few days.

#### *Solution services*

Rent income from the Solutions activity mainly comprise warehousing. Solutions services are reported within the Solution reporting segment. Solutions services are characterised by very short delivery times, happening almost instantaneously as agreed actions under the customer contract are carried out.

Revenue is measured at fair value net of VAT, all types of discounts/rebates granted, as well as net of other indirect taxes charged on behalf of third parties.

### Cost of operations

Cost of operations comprises costs incurred to generate the net turnover for the year. The cost of operations includes settlement of shipping companies, airlines and haulage contractors, etc. Also including wages and salaries relating to own staff used to fulfil the contracts with customers.

Cost related to operating leases is recognised on a straight-line basis over the term of the lease.

Based on assessments of the individual lease arrangement, a judgement is made to whether the lease is an operating or financial lease.

**Other external expenses**

Other external expenses comprise the year's expenses relating to the entity's core activities, including expenses relating to sale, advertising, administration, premises, bad debt provisions, payments under operating leases, etc.

**Staff costs**

Staff costs comprise costs such as salaries, wages, pensions and social security costs except staff costs recognised under costs of operation and special items. Staff costs are recognised in the year in which the Group's employees have performed the related work.

The item is net of refunds made by public authorities.

**Special items**

Special items is recognised in connection with presenting the consolidated income statement for the year to separate items there by its nature are not related to the Groups ordinary business activity and a separation of these costs improves the understanding of the performance for the year.

**Financial income and expenses**

Financial income and expenses are recognised in the income statement at the amounts that relate to the financial reporting period.

The items comprise interest income and expenses, also from group entities and associates, dividends declared from other securities and investments, financial expenses relating to finance leases, realised and unrealised capital gains and losses relating to other securities and investments, exchange gains and losses and amortisation of financial assets and liabilities.

**Tax**

Tax for the year consists of current tax and changes in deferred tax for the year, including adjustments to previous years. The tax for the year is recognised in the income statement, unless the tax relates directly to items included in other comprehensive income or equity.

Current income tax receivable and payable is measured at the amount expected to be recovered from or paid to the taxation authorities.

**Balance sheet**
**Goodwill**

Goodwill arising from business combinations is recognised and is stated as the difference between the consideration paid and the fair value of the identified net assets. Goodwill is not amortised but tested for impairment if there is evidence of impairment, or at least once a year.

**Customer relations**

Customer relations arising from business combinations are recognised at fair value at acquisition. When evidence of impairment is identified, customer relations are tested for impairment.

Customer relations arising from acquisitions are amortised over 10-12 years.

**Trademarks**

Trademarks arising from business combinations are recognised at fair value at acquisition. When evidence of impairment is identified, trademarks are tested for impairment. Trademarks are amortised over 10 years.

**Software**

Software includes acquired intangible rights.

Software acquired separately or developed for internal use is measured at the lower of cost less any accumulated amortisation and impairment losses and the recoverable amount.

Costs related to development of software is calculated as, external costs, staff costs, amortisation and depreciation directly or indirectly attributable to the development of the software. After commissioning, software is amortised on a straight-line basis over the expected useful life. The amortisation period is 3 years.

Software acquired has an expected useful life time of 3 years and is amortised over the full economic life.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the income statement when the asset is derecognised.

**Property, plant and equipment**

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

When significant parts of plant and equipment are required to be replaced at intervals, the Group depreciates them separately based on their specific useful lives. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred.

*Depreciation*

Depreciation is provided on a straight-line basis over the expected useful life of each individual asset. The depreciation basis is the cost.

The expected useful lives of the assets are as follows:

Leasehold improvements 3 to 10 years

Other tools and equipment 3 to 10 years

Plant and machinery 3 to 5 years

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognised.

*Accounting estimates*

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

**Impairment testing of non-current assets**
*Goodwill*

The carrying amount of goodwill is tested for impairment at least once a year together with the other non-current assets of the Group.

The tests are conducted for each cash generating unit (CGU) to which the goodwill is allocated to. As goodwill is allocated to the Groups activity, it follows the structure of the segment information in note 5.

Impairment is determined for goodwill by assessing the recoverable amount of each CGU to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognised.

In assessing the recoverable amount, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset including geographical location and financial risks.

*Other non-current intangible assets, property, plant and equipment*

The carrying amount of other non-current assets is tested for impairment when an indication of impairment is identified. Impairment is determined by assessing the recoverable amount of each CGU. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognised.

The recoverable amount is the higher of the fair value of the assets less the expected costs of sale and the value in use.

Value in use is the net present value of estimated future cash flows from the asset or the CGU of which the asset form parts.

Where an impairment loss is recognised on a group of assets, a loss must first be allocated to goodwill and then to the other assets proportionally.

**Receivables**

Trade receivables are amounts due from customers for services performed in the ordinary course of business. Trade receivables are generally due for settlement within 30-90 days and are therefore all classified as current. Trade receivables are recognised initially at the amount of consideration that is unconditional. Trade receivables are recognised as services delivered are invoiced to the customer and are not adjusted for any financing components as credit terms are short and the financing component therefore insignificant. The group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

Where services delivered have yet to be invoiced and invoices on services received from hauliers have still to be received, contract assets and accrued cost of services are recognised at the reporting date.

Revenue allocated to remaining performance obligations are not disclosed following the practical expedient of IFRS 15.

**Receivables (continued)**

In prior year provisions were made for bad debts on the basis of objective evidence that a receivable or a group of receivables were impaired. Provisions were made to the lower of the net realisable value and the carrying amount.

In current year the group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on the days past due.

**Prepayments**

Prepayments recognised under 'Assets' comprise prepaid expenses regarding subsequent financial reporting years.

**Cash**

Cash comprises cash balances and bank balances.

**Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the income statement net of any reimbursement.

Provisions comprise expected expenses relating to guarantee commitments, losses on work in progress, restructurings, etc.

**Corporation tax**
*Income taxes payable:*

Current tax payable and receivable is recognised in the balance sheet at the estimated tax charge in respect of the taxable income for the year, adjusted for tax on prior years' taxable income and tax paid on account.

*Deferred tax:*

Deferred tax is measured using the balance sheet liability method on temporary differences between the carrying amount and the tax base of assets and liabilities at the reporting date.

However, deferred tax is not recognised on temporary differences relating to goodwill, which is not deductible for tax purposes and on other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income.

Deferred tax is measured according to the taxation rules and taxation rates in the respective countries applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the value at which they are expected to be utilised, either through elimination against tax on future earnings or through a set-off against deferred tax liabilities within the same jurisdiction.

**Note  
24 Accounting policies (Continued)**
*Deferred tax (continued):*

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax is adjusted for elimination of unrealised intercompany gains and losses.

**Liabilities**

Financial liabilities are recognised on the raising of the loan at the proceeds received net of transaction costs incurred.

Interest-bearing debt is subsequently measured at amortised cost, using the effective interest rate method.

Borrowing costs, including capital losses, are recognised as financing costs in the income statement over the term of the loan.

Other liabilities are measured at net realisable value.

**Deferred income**

Deferred income comprises open files, which will not be recognised as revenue until the subsequent financial year once the recognition criteria are satisfied.

**Contingent liabilities**

Contingent liabilities comprise of a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity, or a present obligation that arises from past events but is not recognised because it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

**Cash flow statement**

The cash flow statement shows the entity's net cash flows, broken down by operating, investing and financing activities, the year's changes in cash and cash equivalents and the entity's cash and cash equivalents at the beginning and the end of the year.

Cash flows from operating activities are presented using the indirect method and are made up as the operating profit, adjusted for non-cash operating items, changes in working capital, paid net financials and paid income taxes.

Cash flows from investing activities comprise payments in connection with purchase and sale of fixed assets, securities which are part of investment activities and payments in connection with purchase and sale of businesses and activities.

Cash flows from financing activities comprise dividends paid to shareholders, capital increases and reductions, borrowings and repayments of interest-bearing debt.

Cash and cash equivalents comprise cash and short-term securities in respect of which the risk of changes in value is insignificant.

Note

24 Accounting policies (Continued)

**Segment information**

The segment information is based on the internal applicable management reporting to the Management of the SGL Group, as they are deemed to be the Chief Operating Decision Maker of the Group.

**Business segments**

The operations are organised into four reportable segments (Air, Sea, Road and Solution) that form the segmental reporting.

*Measurement of earnings by segment*

The business segment is measured by gross profit. Segment performance is measured consistently with the profit or loss in the consolidated income statement.

**Geographical segments**

The Group has operations in 16 countries worldwide. The operations are divided into the four geographical locations below:

Denmark

Other Nordics

Greater China

Other countries

The revenue information is based on the locations of the seller.

**Financial ratios**

Financial ratios are calculated in accordance to the following definitions:

**Gross margin\*:**

Gross profit / Revenue \* 100

**EBITDA margin\*:**

EBITDA before special items / Revenue \* 100

**EBIT margin\*:**

Operating profit (EBIT) before special items / Revenue \* 100

**EBIT margin:**

Operating profit (EBIT) / Revenue \* 100

**Return on assets\*:**

Operating profit (EBIT) before special items / Average total assets \* 100

**Equity ratio:**

Equity at year end / Total assets \* 100

**Return on equity:**

Profit/loss for the year attributable to owners of the parent / Average equity excluding non-controlling interests \* 100

*\*before special items*



**Significant accounting estimates**

The preparation of the Group's consolidated financial statements requires Management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

The accounting estimates and judgements deemed by the Management to be material for the preparation and understanding of the consolidated financial statements are listed below:

**Revenue, significant accounting estimates**

Revenue from service is recognised with reference to the stage of completion determined as the time elapsed at the reporting date and the total expected time to render the service contract. Consequently recognition of revenue contains judgments, estimates and assumptions made by management based on information available at the reporting date. Although Management believes the assumptions made for the purpose of measuring revenue and work-in-progress, possible unforeseeable changes in these assumptions may result in changes to revenue and work-in-progress in subsequent periods.

**Deferred tax asset, significant accounting estimates**

Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised.

Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

***Deferred tax asset, recognition and measurement uncertainties***

	2018	2017
<b>Deferred tax asset at 31 December</b>	<b>9,972</b>	<b>5,284</b>

The recognition is due subject to the facts that the tax losses can be utilised against future earnings within a period of 3-5 years. The uncertainty about recognition and measurement of the deferred tax asset relating to the Danish part of the Group therefore depends on whether the future earnings can be realised.

The Management expects that the Danish part of the Group will be able to generate sufficient profits to utilise the tax loss carry forwards within 3-5 years and therefore the deferred tax asset relating to the Danish part of the Group has been recognised at full value in the financial statements.

The majority of deferred tax assets related to tax losses for foreign entities has not been recognised, refer to note 11.

**Business combinations**

Upon acquisition of companies, the acquired company's identifiable assets, liabilities and contingent liabilities must be recognised using the acquisition method at fair value. The most important assets are usually goodwill, customer relations, trademarks and other intangible assets and receivables. For a large part of the assets and liabilities taken over, there are no effective markets that can be used to determine the fair value. This applies in particular to acquired intangible assets. The typical methods used are based on the present value of future cash flows, based, for example, on royalties or other expected net cash flows related to the asset, or the cost price method, based, for example, on the replacement cost. The Management therefore makes estimates in connection with the determination of the fair value of the acquired assets, liabilities and contingent liabilities. Depending on the type of asset/liability, the calculation of the fair value may be subject to uncertainty and may be subject to subsequent adjustment.

The fair values of the identifiable assets, liabilities and contingent liabilities are stated in note 15, Investments in group entities, which also reflects the methods for calculating fair value of acquisitions made in 2017 and 2018.

**Goodwill, significant accounting estimates**

In connection with the impairment tests the Management estimates, e.g., revenue development, gross profit, operating margin, WACC and growth rate in the terminal period. The estimates are made per business segment and are determined based on historical experience and assumptions about the future development within each segment, including the expected long-term average market growth rates.

Significant factors relevant for the future net cash flow for the segments:

***Air***

The air segment operates globally which means that the global economic and world trade have an impact of the future cash flow. The gross profit per consignment, including utilisation, cost management initiatives and development in internal productivity will also affect the cash flow.

***Sea***

The sea segment operates globally which means that the global economic and world trade have an impact of the future cash flow. The gross profit per consignment, including utilisation, cost management initiatives and development in internal productivity will also affect the cash flow.

***Road***

The road segment mainly operates in Denmark and Sweden, which means that the future cash flow is mainly affected by the growth rates in those two countries. The gross profit per consignment, including utilisation, cost management initiatives and development in internal productivity will also affect the cash flow.

***Solutions***

The solution segment mainly operates in Denmark, which means that the future cash flow is mainly affected by the growth rates in this country. The development in lease cost and other related cost of warehousing gross profit per consignment, including utilisation, cost management initiatives and development in internal productivity will also affect the cash flow.

**New accounting regulations not yet adopted**

The IASB has issued new standards and amendments not yet in effect of the 2018 consolidated financial statements. The most significant of these is IFRS 16 described below.

The group will apply the standard from its mandatory adoption date of 1 January 2019. IFRS 16 will be implemented using the simple modified retrospective approach with the cumulative effect of applying the standard recognised in the opening balance of retained earnings.

On implementation of IFRS 16, the Group will recognise a lease liability and a corresponding right-of-use asset measured at the net present value of future lease payments discounted using an applicable incremental borrowing rate at the date of initial application. Comparative figures are not restated.

The standard broadens the criteria for recognition of lease assets and liabilities and will have a material impact on SGL's financial statements, as off-balance operating leases will be capitalized and accounted for similar to the current finance lease accounting policies. Reported operating profit will increase, as operating lease expenses will be replaced by depreciation and interest expenses. The impact on profit for the year will be neutral over time, but a timing effect will occur due to frontloading of interest expenses. Reported cash flow from operating activities will increase but be offset by an increase cash outflow from financing activities, and, accordingly, there will be no change in the underlying cash flow for the year.

Major accounting policy choices made in implementing the standard includes:

- only to apply IFRS 16 to contracts previously identified as containing a lease;
- not to recognise right-of-use assets and lease liabilities for leases with a lease term of 12 months or less;
- not to recognise right-of-use assets and lease liabilities for low-value lease assets;
- not to include non-lease components – e.g. service elements – as part of the right-of-use assets and lease liabilities recognised. These are accounted for separately;
- not to recognise right-of-use assets and lease liabilities for long-term lease contracts where the lease term ends within 12 months from 1 January 2019.

Assuming that the 2018 year-end lease portfolio remains unchanged for 2019, implementation of the standard is estimated to impact the 2019 opening balance and full-year income statement as outlined below (based on exchange rates as of 31 December 2018).

**IFRS 16 - 2019 opening balance and estimated full-year effect (DKK million)**

	31-dec 2018	Increase + Decrease -	Change
<i>Expected IFRS 16 impact - Group</i>			
Balance sheet - 2019 opening balance effect:	0	+	125 - 160
Earnings before Interest, Tax, Depreciation, Amortisation and special items (EBITDA):	0	+	47 - 63
<i>Expected IFRS 16 impact - parent</i>			
Balance sheet - 2019 opening balance effect:	0	+	17 - 22
Earnings before Interest, Tax, Depreciation, Amortisation and special items (EBITDA):	0	+	7.5 - 10.2

(DKKt) Notes	Income statement	Parent 2018	Parent 2017
	Revenue	1,706,364	1,658,391
	Cost of operation	-1,502,397	-1,484,348
	<b>Gross profit</b>	<b>203,967</b>	<b>174,043</b>
1	Other external expenses	-14,941	-14,663
2	Staff costs	-155,890	-153,942
	<b>Earnings before Interest, Tax, Depreciation, Amortisation and special items</b>	<b>33,136</b>	<b>5,438</b>
8 + 9	Depreciation of software and tangible assets	-6,296	-4,725
	<b>Earnings before Interest, Tax, Amortisation and special items</b>	<b>26,840</b>	<b>713</b>
	Amortisation of customer relations and trademarks	-240	-200
	<b>Operating profit before special items</b>	<b>26,600</b>	<b>513</b>
3	Special items, income	0	4,916
4	Special items, expenses	-16,189	-9,182
	<b>Operating profit (EBIT)</b>	<b>10,411</b>	<b>-3,753</b>
12	Income from investments in group entities	7,279	2,337
5	Financial income	46	3,870
6	Financial expenses	-13,863	-10,035
	<b>Profit before tax</b>	<b>3,873</b>	<b>-7,581</b>
7	Tax on profit for the year	-855	2,560
	<b>Profit for the year</b>	<b>3,019</b>	<b>-5,021</b>
	<b>Proposed distribution of profit:</b>		
	Retained earnings	3,019	-5,021
	<b>Total</b>	<b>3,019</b>	<b>-5,021</b>

		31 Dec	31 Dec
		Parent	Parent
(DKKt)	Balance sheet	2018	2017
Notes			
<b>ASSETS</b>			
	Software	23,339	12,030
	Customer relations	2,440	2,680
	Goodwill	21,387	21,387
8	<b>Intangible assets</b>	<b>47,166</b>	<b>36,097</b>
	Land and buildings	1,909	1,013
	Fixtures and fittings, tools and equipment	848	1,293
9	<b>Property, plant and equipment</b>	<b>2,757</b>	<b>2,306</b>
12	Investments in group entities	406,809	351,324
10	Deferred tax asset	3,766	3,865
	Other receivables	556	553
	<b>Financial assets</b>	<b>411,131</b>	<b>355,742</b>
	<b>Total non-current assets</b>	<b>461,054</b>	<b>394,145</b>
11	Trade receivables	234,650	268,309
	Receivables from group entities	894	2,668
	Income taxes receivable	107	77
	Other receivables	15,973	4,542
	Prepayments	4,663	4,293
18	Cash and cash equivalents	194,521	32,680
	<b>Total current assets</b>	<b>450,808</b>	<b>312,569</b>
	<b>Total assets</b>	<b>911,862</b>	<b>706,714</b>

		31 Dec	31 Dec
(DKKt)		Parent	Parent
Notes	Balance sheet	2018	2017
<b>EQUITY AND LIABILITIES</b>			
13	Share capital	1,902	1,902
	Currency translation reserve	-16,283	-10,544
	Reserve for development	23,339	0
	Retained earnings	291,144	207,133
	<b>Total Equity</b>	<b>300,102</b>	<b>198,491</b>
21	Earn-out provision	0	2,825
	<b>Total non-current liabilities</b>	<b>0</b>	<b>2,825</b>
18	Credit institutions	79,342	37,574
21	Earn-out provision	5,384	5,888
21	Trade payables	187,963	183,120
	Deferred income	0	17,792
21	Payables to group entities	294,842	224,721
	Other payables	44,230	36,303
	<b>Total current liabilities</b>	<b>611,761</b>	<b>505,398</b>
	<b>Total liabilities</b>	<b>611,761</b>	<b>508,223</b>
	<b>Total equity and liabilities</b>	<b>911,862</b>	<b>706,714</b>

(DKKt)	Cash flow statement	Parent 2018	Parent 2017
Notes			
	Operating profit (EBIT) before special items	26,600	513
	Depreciation, amortisation and impairment	6,536	4,925
	Exchange rate adjustments	-4,657	-3,680
16	Change in working capital	16,833	-33,663
	<b>Cash flows from operating activities before special items and interest</b>	<b>45,312</b>	<b>-31,905</b>
	Special items paid	-16,189	-4,266
5	Interest received, etc.	46	517
6	Interest paid, etc.	-10,394	-3,326
	Tax paid	-786	0
	<b>Cash flows from operating activities</b>	<b>17,989</b>	<b>-38,980</b>
8	Purchase of software	-15,763	-5,946
9	Purchase of property, plant and equipment	-2,186	-1,119
	Purchases and capital increase in subsidiaries	-52,629	-264,200
	Purchases of activity	0	-27,130
	Earn-out paid	-3,564	0
	<b>Cash flows from investing activities</b>	<b>-74,142</b>	<b>-298,395</b>
	<b>Free cash flow</b>	<b>-56,153</b>	<b>-337,375</b>
	Capital increase	104,331	154,653
17	Payments to/from group entities	71,895	173,587
17	Redemption of other acquisition debt	0	-12,101
	<b>Cash flows from financing activities</b>	<b>176,226</b>	<b>316,139</b>
	<b>Change in cash and cash equivalents</b>	<b>120,073</b>	<b>-21,236</b>
	<b>Cash and cash equivalents</b>		
	Cash and cash equivalents at 1 January	-4,894	16,342
	Change in cash and cash equivalents	120,073	-21,236
18	<b>Cash and cash equivalents at 31 December</b>	<b>115,179</b>	<b>-4,894</b>

(DKKt)		<b>Statement of changes in equity</b>					
	Share capital	Currency translation reserve	Dividend proposed for the year	Retained earnings	Reserve for development	Total equity	
<b>2018</b>	<b>Equity at 1 January 2018</b>	<b>1,902</b>	<b>-10,544</b>	<b>0</b>	<b>207,133</b>	<b>0</b>	<b>198,491</b>
	<b>Profit for the year</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3,019</b>	<b>0</b>	<b>3,019</b>
	Currency exchange adjustment	0	-5,739	0	0	0	-5,739
	Transfer to reserve for development	0	0	0	-23,339	23,339	0
	<b>Other comprehensive income, net of tax</b>	<b>0</b>	<b>-5,739</b>	<b>0</b>	<b>-23,339</b>	<b>23,339</b>	<b>-5,739</b>
	<b>Total comprehensive income for the year</b>	<b>0</b>	<b>-5,739</b>	<b>0</b>	<b>-20,320</b>	<b>23,339</b>	<b>-2,720</b>
	Capital increase	0	0	0	104,331	0	104,331
	Dividend not paid	0	0	0	0	0	0
	<b>Total transactions with owners</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>104,331</b>	<b>0</b>	<b>104,331</b>
	<b>Equity at 31 December 2018</b>	<b>1,902</b>	<b>-16,283</b>	<b>0</b>	<b>291,144</b>	<b>23,339</b>	<b>300,102</b>
<b>2017</b>	<b>Equity at 1 January 2017</b>	<b>1,902</b>	<b>-999</b>	<b>35,000</b>	<b>22,501</b>	<b>0</b>	<b>58,404</b>
	<b>Profit for the year</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-5,021</b>	<b>0</b>	<b>-5,021</b>
	Currency exchange adjustment	0	-9,545	0	0	0	-9,545
	<b>Other comprehensive income, net of tax</b>	<b>0</b>	<b>-9,545</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-9,545</b>
	<b>Total comprehensive income for the year</b>	<b>0</b>	<b>-9,545</b>	<b>0</b>	<b>-5,021</b>	<b>0</b>	<b>-14,566</b>
	Sale of non-controlling interests	0	0	0	0	0	0
	Adjustment subordinate loan capital	0	0	0	154,653	0	154,653
	Dividend	0	0	-35,000	35,000	0	0
	<b>Total transactions with owners</b>	<b>0</b>	<b>0</b>	<b>-35,000</b>	<b>189,653</b>	<b>0</b>	<b>154,653</b>
	<b>Equity at 31 December 2017</b>	<b>1,902</b>	<b>-10,544</b>	<b>0</b>	<b>207,133</b>	<b>0</b>	<b>198,491</b>



**Notes to the income statement**

Note (DKKt)	Parent 2018	Parent 2017
<b>1 Fee to the auditors</b>		
<i>Fee to the auditors appointed at the annual general meeting:</i>		
Fee for the statutory audit	357	626
Fee for tax and VAT services	0	75
Fee for other services	876	921
<b>Total fees to auditors appointed at the general meeting</b>	<b>1,233</b>	<b>1,622</b>
Other auditors, tax and other services	239	167
<b>Total fee to the auditors</b>	<b>1,472</b>	<b>1,789</b>

2 Staff costs	2018	2017
Wages and salaries	145,667	152,743
Pensions	10,491	9,151
Other social security costs	1,585	1,005
<b>Total gross staff costs</b>	<b>157,743</b>	<b>162,899</b>
Transferred to special items	-1,853	-8,957
<b>Total staff costs</b>	<b>155,890</b>	<b>153,942</b>
<b>Remuneration to members of management:</b>		
Executive Board (Key management personnel)	10,134	12,755
Board of Directors	104	60
<b>Total</b>	<b>10,238</b>	<b>12,815</b>

Members of the Board of Directors did not receive remuneration in 2016 and 2017 except one board member, who received a fee of DKK 60 thousand in 2017. The key personnel of Scan Global Logistics Group comprise of 5 persons.

Management fee to AEA Investors LP, New York	<b>5,836</b>	<b>5,943</b>
--	--------------	--------------

The fee to AEA covers fee for management services for the Scan Global Group. The fee can not be split into the separate services.

	Number	Number
Average number of full time employees	263	221

**Notes to the income statement**

Note (DKKt)	Parent 2018	Parent 2017
<b>3 Special items, income</b>		
Adjustment earn-out business combination	0	4,916
<b>Total special items</b>	<b>0</b>	<b>4,916</b>

4 Special items, expenses	2018	2017
Restructuring cost (Redundancy cost for personel and closing of offices)	2,418	9,182
Transaction costs in connection with acquisitions	945	0
Settlement costs related to special projects	12,826	0
<b>Total special items</b>	<b>16,189</b>	<b>9,182</b>

5 Financial income	2018	2017
Other financial income	46	517
Exchange rate gain from FX contracts	0	3,353
<b>Total financial income</b>	<b>46</b>	<b>3,870</b>

Other financial income relates to the financial items measured of amortized income.

6 Financial expenses	2018	2017
Interest expenses to group entities	3,729	511
Other financial expenses	6,665	2,815
Exchange rate loss from FX contracts	281	0
Exchange rate loss	3,188	6,709
<b>Total financial expenses</b>	<b>13,863</b>	<b>10,035</b>

Other financial expenses relate to the financial items measured of amortized costs.

**Notes to the income statement**

Note (DKKt)	Parent 2018	Parent 2017
<b>7 Tax for the year</b>		
<i>The tax for the year is disaggregated as follows:</i>		
Tax on profit for the year	855	-2,560
<b>Total tax for the year</b>	<b>855</b>	<b>-2,560</b>
<b>Reconciliation of tax:</b>		
Danish corporation tax rate (22%)	852	-1,668
Unrecognised tax assets	0	-383
Non-taxable income and non-deductible expenses	65	-509
Other adjustments	-62	0
<b>Total tax for the year</b>	<b>855</b>	<b>-2,560</b>

**Notes to the balance sheet**

Note	Intangible assets	Customer			Total
		Goodwill	relations	Software	
<b>8</b>	<b>Parent (DKKt)</b>				
<b>2018</b>	Cost at 1 January 2018	23,770	2,880	41,039	67,689
	Additions	0	0	15,763	15,763
	Disposals	0	0	-11,595	-11,595
	<b>Cost at 31 December 2018</b>	<b>23,770</b>	<b>2,880</b>	<b>45,207</b>	<b>71,857</b>
	Amortisation and impairment at 1 January 2018	2,383	200	29,009	31,592
	Amortisation	0	240	4,454	4,694
	Disposals	0	0	-11,595	-11,595
	<b>Amortisation and impairment at 31 December 2018</b>	<b>2,383</b>	<b>440</b>	<b>21,868</b>	<b>24,691</b>
	<b>Carrying amount at 31 December 2018</b>	<b>21,387</b>	<b>2,440</b>	<b>23,339</b>	<b>47,166</b>
<b>2017</b>	Cost at 1 January 2017	2,383	0	35,093	37,476
	Additions	21,387	2,880	5,946	30,213
	<b>Cost at 31 December 2017</b>	<b>23,770</b>	<b>2,880</b>	<b>41,039</b>	<b>67,689</b>
	Amortisation and impairment at 1 January 2017	2,383	0	25,403	27,786
	Amortisation	0	200	3,606	3,806
	<b>Amortisation and impairment at 31 December 2017</b>	<b>2,383</b>	<b>200</b>	<b>29,009</b>	<b>31,592</b>
	<b>Carrying amount at 31 December 2017</b>	<b>21,387</b>	<b>2,680</b>	<b>12,030</b>	<b>36,097</b>
Note	Property, plant and equipment	Land and buildings	Fixtures, tools, fittings and equipment	Total	
					Parent (DKKt)
<b>9</b>	<b>Parent (DKKt)</b>				
<b>2018</b>	Cost at 1 January 2018	3,326	10,956	14,282	
	Additions	2,127	59	2,186	
	Disposals	-1,104	-8,402	-9,506	
	<b>Cost at 31 December 2018</b>	<b>4,349</b>	<b>2,613</b>	<b>6,962</b>	
	Depreciation and impairment at 1 January 2018	2,313	9,663	11,976	
	Depreciation	1,231	504	1,735	
	Disposals	-1,104	-8,402	-9,506	
	<b>Depreciation and impairment at 31 December 2018</b>	<b>2,440</b>	<b>1,765</b>	<b>4,205</b>	
	<b>Carrying amount at 31 December 2018</b>	<b>1,909</b>	<b>848</b>	<b>2,757</b>	
<b>2017</b>	Cost at 1 January 2017	3,229	10,144	13,373	
	Additions	97	812	909	
	<b>Cost at 31 December 2017</b>	<b>3,326</b>	<b>10,956</b>	<b>14,282</b>	
	Depreciation and impairment at 1 January 2017	1,968	8,889	10,857	
	Depreciation	345	774	1,119	
	<b>Depreciation and impairment at 31 December 2017</b>	<b>2,313</b>	<b>9,663</b>	<b>11,976</b>	
	<b>Carrying amount at 31 December 2017</b>	<b>1,013</b>	<b>1,293</b>	<b>2,306</b>	

**Notes to the balance sheet**

Note (DKKt)	Parent 2018	Parent 2017
<b>10 Deferred tax assets</b>		
Deferred tax at 1 January	3,865	1,305
Deferred tax for the year	-99	2,560
<b>Deferred tax at 31 December</b>	<b>3,766</b>	<b>3,865</b>

2018	Deferred tax assets/liabilities arise from the following	Other*	Tax loss carry-forwards	Total
	Deferred tax at 1 January	1,511	2,354	3,865
	Recognised in the income statement	2,255	-2,354	-99
	<b>Deferred tax at 31 December</b>	<b>3,766</b>	<b>0</b>	<b>3,766</b>

\* Other temporary differences, comprise other intangible assets + property, plant and equipment.

2017	Deferred tax assets/liabilities arise from the following	Other*	Tax loss carry-forwards	Total
	Deferred tax at 1 January	1,305	0	1,305
	Recognised in the income statement	206	2,354	2,560
	<b>Deferred tax at 31 December</b>	<b>1,511</b>	<b>2,354</b>	<b>3,865</b>

\* Other temporary differences, comprise other intangible assets + property, plant and equipment + deferred income.

11	Trade receivables	31 Dec 2018	31 Dec 2017
	Trade receivables before impairment at 31 December	238,895	272,014
	Provision for bad debts	-4,245	-3,705
	Trade receivables at 31 December	234,650	268,309
	Trade receivables not due	46,913	209,817
	<b>Overdue trade receivables not written down</b>	<b>187,737</b>	<b>58,492</b>
	<i>Overdue trade receivables not written down break down as follows:</i>		
	Overdue 1-30 days	130,248	34,399
	Overdue 31-60 days	20,899	13,009
	Overdue 61-90 days	9,090	2,480
	Overdue for more than 90 days	27,500	8,604
	<b>Overdue trade receivables not written down</b>	<b>187,737</b>	<b>58,492</b>
	<i>Impairment losses for the year relating to doubtful trade receivables break down as follows:</i>		
	Impairment at 1 January	3,705	2,428
	Reversal of impairments	720	0
	Impairment losses recognised for receivables	-180	1,277
	<b>Impairment at 31 December</b>	<b>4,245</b>	<b>3,705</b>

## Notes to the balance sheet

Note		Parent 2018	Parent 2017
<b>12</b>	<b>Investments in group entities Parent company (DKKt)</b>		
	<b>Cost</b>		
	Cost at 1 January	426,072	161,872
	Additions	52,629	264,200
	<b>Cost at 31 December</b>	<b>478,701</b>	<b>426,072</b>
	<b>Revaluations</b>		
	Revaluations at 1 January	-94,885	42,499
	Transferred	0	-139,603
	Exchange rate adjustments	-5,739	-9,545
	Share of result for the year	7,279	12,440
	Equity movements, trade with non-controlling interests and dividend	-1,515	-676
	<b>Revaluations at 31 December</b>	<b>-94,860</b>	<b>-94,885</b>
	<b>Investments with a negative net asset value written down over receivables</b>		
	Impairment losses at 1 January	-20,137	121,506
	Transferred	0	-139,603
	Investments with a negative net asset value written down over receivables	-2,831	-2,040
	<b>Impairment losses at 31 December</b>	<b>-22,968</b>	<b>-20,137</b>
	<b>Carrying amount at 31 December</b>	<b>406,809</b>	<b>351,324</b>

**13 Share capital**

31 Dec 2018 31 Dec 2017

*The Parent Company's share capital of DKK 1,902 thousand comprises:*

1,901,649 shares of DKK 1 each	1,902	1,902
<b>Total share capital at 31 December</b>	<b>1,902</b>	<b>1,902</b>

In 2017 the share capital was increased from DKK 1,901,645 by DKK 3 to DKK 1,901,648.

In 2018 the share capital was increased from DKK 1,901,648 by DKK 1 to DKK 1,901,649.

**14 Financial liabilities and financial risks**

31 Dec 2018

Please see note 14 for the Group for a description of the SGL's financial risks.

**Notes to the cash flow statement**

Note (DKKt)

**15 Investments in non-controlling interests**

Scan Global Logistics A/S purchased the remaining 20% shares in SGL Road AB in 2018 from the minority shareholders.

**Notes to the cash flow statement**

Note (DKKt)	Parent 2018	Parent 2017
<b>16 Change in working capital</b>		
Changes in receivables	21,855	-81,019
Changes in trade payables, etc.	-5,022	47,356
<b>Total change in working capital</b>	<b>16,833</b>	<b>-33,663</b>

Note (DKKt)	2017	Cash flow	Non-cash change			2018
			Business combinations	Foreign exchange movement	Fair value change	
<b>17 Financial liabilities and financing activities</b>						
(DKKt)						
Payables to Group entities	224,721	67,290	0	0	2,831	294,842
Financial debt in business combination	8,713	-3,564	235	0	0	5,384
<b>Total liabilities from financing activities</b>	<b>233,434</b>	<b>63,726</b>	<b>235</b>	<b>0</b>	<b>2,831</b>	<b>300,226</b>
Bank debt	37,574	41,768	0	0	0	79,342
<b>Total other financial liabilities</b>	<b>37,574</b>	<b>41,768</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>79,342</b>
<b>Financial liabilities at 31 December</b>	<b>271,008</b>	<b>105,494</b>	<b>235</b>	<b>0</b>	<b>2,831</b>	<b>379,568</b>
(DKKt)						
Payables to Group entities	80,000	102,298	0	0	0	182,298
Financial debt in business combinations	0	-12,101	25,730	0	-4,916	8,713
<b>Total liabilities from financing activities</b>	<b>80,000</b>	<b>90,197</b>	<b>25,730</b>	<b>0</b>	<b>-4,916</b>	<b>191,011</b>
Bank debt	10,807	26,767	0	0	0	37,574
<b>Total other financial liabilities</b>	<b>10,807</b>	<b>26,767</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>37,574</b>
<b>Financial liabilities at 31 December</b>	<b>90,807</b>	<b>116,964</b>	<b>25,730</b>	<b>0</b>	<b>-4,916</b>	<b>228,585</b>

**Supplementary notes**

Note	(DKKt)	Parent	Parent
18	<b>Cash and liquidity</b>	31 Dec 2018	31 Dec 2017
	Cash	194,521	32,680
	Credit institutions	-79,342	-37,574
	<b>Net cash</b>	<b>115,179</b>	<b>-4,894</b>
	Credit facilities	148,494	144,151
	<b>Liquidity reserve</b>	<b>263,673</b>	<b>139,257</b>

As per 31 December 2018 the SGL Group holds net bank liquidity of DKK 115.179 thousand (2017 DKK -4,894 thousand). Total financial reserves (net bank liquidity and credit facilities) aggregate to DKK 263.673 thousand (2017: DKK 139,257 thousand).

Note	(DKKt)	31 Dec 2018	31 Dec 2017
19	<b>Security for loans</b>		

**As security for debt to credit institutions, for undrawn credit facilities and payment warranties, the Company has pledged assets as collateral**

	Chattel mortgages	11,500	11,500
	Company charge	213,300	213,300
	<b>Total security</b>	<b>224,800</b>	<b>224,800</b>

The above-mentioned securities relate to assets in the company Scan Global Logistics A/S. Carrying amount of total assets in Scan Global Logistics A/S is as of 31 December 2018 DKK 912 million (2017: DKK 706 million) of which DKK 3 million (2017: DKK 2 million) relates to fixed assets.

As at 31 December 2018 the total credit facility including warranties with the credit institution amounts to DKK 170 million (2017: DKK 202 million) regarding Scan Global Logistics A/S.

**As security for bond debt Scan Global Logistics Holding ApS and Scan Global Logistics A/S have pledged assets as collateral**

*The following assets are pledged as collateral:*

	Shares in Scan Global Logistics A/S, carrying amount in Scan Global Logistics Holding ApS	871,842	767,511
	Shares in Airlog Group Holding AB	165,914	171,429
	Shares in Airlog Group Denmark A/S	28,456	28,689
	Shares in Crosseurope AB	50,497	46,061



## Supplementary notes

Note (DKKt)	Parent 31 Dec 2018	Parent 31 Dec 2017
<b>20</b>	<b>Contingent liabilities and other financial obligations</b>	
Rent obligations for leased premises	7,827	14,868
Operating leases for cars etc.	9,639	10,929
<b>Total rent and lease obligations</b>	<b>17,466</b>	<b>25,797</b>
<b>Maturity analysis:</b>		
Falling due before 1 year	9,847	10,533
Falling due between 1 and 5 years	7,619	15,264
<b>Total rent and lease obligations</b>	<b>17,466</b>	<b>25,797</b>
<b>Total rent and lease expenses during the year</b>	<b>11,560</b>	<b>12,178</b>
Warrenties for payments, issued by bank	21,150	19,970
Warrenties for payments, issued by Parent company	3,628	12,770
<b>Warranties for payments</b>	<b>24,778</b>	<b>32,740</b>

### Claims and legal disputes

In the current financial year, there have only been few claims against the company due to various transports worldwide.

These claims are considered insignificant and are expected to be covered economically by the company's global liability insurance program.

The company has two cases, which are not covered by the company's global liability insurance program.

The management has on the basis of the precautionary principle made a provision to cover these risks.

### Joint taxation

Scan Bidco A/S, company reg. no 37521043 being the administration company, Scan Global Logistics A/S is subject to the Danish scheme of joint taxation and unlimited jointly and severally liable with the other jointly taxed companies for the total corporation tax.

The company is unlimited jointly and severally liable with the other jointly taxed companies for any obligation to withhold tax on interest, royalties and dividends.

The jointly taxed enterprises' total, known net liability to the Danish tax authorities appears from the annual accounts of the administration company.

Any subsequent adjustments of corporate taxes or withheld taxes etc. may cause changes in the company's liabilities.

**Supplementary notes**

Note (DKKt)	Parent 31 Dec 2018	Parent 31 Dec 2017
<b>21 Financial instruments by category</b>		
The carrying amount of financial assets, trade payables and payables to credit institutions corresponds to the estimated fair value.		
<i>Financial instruments by category, carrying amount</i>		
<b>Financial assets</b> (measured at amortised cost):		
Trade receivables	234,650	268,309
Other receivables	16,529	5,095
Receivables from group entities	894	2,668
Cash	194,521	32,680
<b>Financial assets measured at amortised cost</b>	<b>446,594</b>	<b>308,752</b>
<b>Financial liabilities</b> (measured at fair value at IFRS level 2):		
Currency derivatives	-108	-172
<b>Financial liabilities</b> (measured at amortised cost):		
Payables to group entities	294,842	224,721
Earn-out provision	5,384	8,713
Credit institutions	79,342	37,574
Trade payables	187,963	183,120
<b>Financial liabilities measured at amortised cost</b>	<b>567,531</b>	<b>454,128</b>

**Supplementary notes**

Note (DKKt)	Parent
<b>22 Related parties</b>	<b>31 Dec 2018</b>
<b>Information about related parties with a controlling interest and significant influence:</b>	
Related Party	Domicile
<b>Owners of Scan Global Logistics A/S:</b>	
Scan Global Logistics Holding ApS (controlling interest of 100%)	Denmark
<b>Ultimate owner with controlling interest:</b>	
SGLT Holding I LP (controlling interest of 100% of the financial rights)	Cayman Islands
<b>Owners of SGLT Holding I LP:</b>	
AEA Investors Small Business Fund III LP (controlling interest on voting rights)	Cayman Islands
Consolidated financial statements are prepared by the parent company Scan Bidco A/S.	
No consolidated financial statements are prepared by the ultimate parent company.	
<b>Loans from/to related parties</b>	
Scan Global Logistics A/S, liability to Scan Global Logistics Holding ApS	80,000
Scan Global Logistics A/S, liability to Scan Bidco A/S	129,934
Scan Global Logistics A/S, receivable from Scan Global Logistics Holding ApS	45,429
Management fee to AEA Investors LP, New York (part of AEA Group)	5,836

The fee to AEA covers fee for management services for the Scan Global Logistics Group.

No members of the Board of Directors or the Executive Board had in 2017 or 2018 any direct or indirect transactions with the Group in addition to above mentioned and the benefits described in note 2 Staff costs.

For purchases and sales between Group companies, the same pricing principles are applied as to transactions with external partners. Please see Group note 1 for intercompany revenue and Group note 5 - 6 for financial income and expenses.

In addition Scan Global Logistics A/S charge group services to the benefit of the subsidiary companies amounting to DKK 41 million (2017: DKK 32 million).

**Supplementary notes**

Note (DKKt)	Parent
<b>22 Related parties (continued)</b>	<b>31 Dec 2017</b>
<b>Information about related parties with a controlling interest and significant influence:</b>	
Related Party	Domicile
<b>Owners of Scan Global Logistics A/S:</b>	
Scan Global Logistics Holding ApS (controlling interest of 100%)	Denmark
AEA SGLT Holding I LP (controlling interest of 100% of the financial rights)	Islands
<b>Owners of AEA SGLT Holding I LP:</b>	
AEA Investors Small Business Fund III LP (controlling interest on voting rights)	Cayman Islands
Consolidated financial statements are prepared by the parent company Scan Bidco A/S. No consolidated financial statements are prepared by the ultimate parent company.	
<b>Loans from/to related parties</b>	
Scan Global Logistics A/S, liability to Scan Global Logistics Holding ApS	80,000
Scan Global Logistics A/S, liability to Scan Bidco A/S	102,298
Scan Global Logistics A/S, receivable from Scan Global Logistics Holding ApS	60,698
Management fee to AEA Investors LP, New York (part of AEA Group)	5,943

The accounting policies applied by the Parent Company are consistent with those of the Group. Further comments are:

### **Income statement**

#### **Income from investments in group entities**

The item comprises the Parent Company's proportionate share of such entities' profit after tax. Further, it comprises amortisation (less tax) of intangible assets identified on acquisition of the group entity.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity.

### **Balance sheet**

#### **Investments in group entities**

Investments in subsidiaries are measured, using the equity method, at the Parent Company's proportionate share of such entities' equity plus goodwill, customer relations and trademarks on consolidation and intra-group losses and less intra-group gains and negative goodwill, if any.

On acquisition of subsidiaries, the difference between cost of acquisition and net asset value of the entity acquired is determined at the date of acquisition after the individual assets and liabilities having been adjusted to fair value and allowing for the recognition of any restructuring provisions relating to the entity acquired. Any remaining positive differences in connection with the acquisition of subsidiaries are included in the item "Investments in group entities".

#### *Negative investments:*

Investments in entities whose net asset value is negative are measured at DKK 0, with the effect that the entity's proportionate share of a deficit on equity, if any, is set off against receivables from the investment in so far as the deficit is irrecoverable.

Amounts in excess thereof are recognised under "Provisions" in so far as the parent has a legal or constructive obligation to cover the deficit.

Newly acquired and sold investments are recognised in the financial statements from the time of acquisition or until the time of sale, respectively.

The acquisition method of accounting is applied to corporate takeovers as described under "Consolidation" in the accounting policies for the Group.

**Note****24 Recognition and measurement uncertainties**

The Parent Company, Scan Global Logistics A/S, uses the equity method for valuation of investments in group entities.

Therefore, the same recognition and measurement uncertainties apply to the Parent Company as those for the Group.

Please see note 25 for the Group for further information.

**25 New accounting regulation not yet adopted**

Please see note 26 for the Group where new accounting regulation not yet adopted is described.

## Statement by the Board

### Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Scan Global Logistics A/S for the financial year 1 January - 31 December 2018.

The annual report has been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union and additional requirements in the Danish Financial Statements Act.

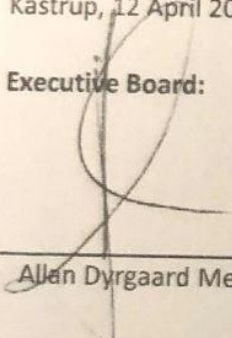
In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the Company's financial position at 31 December 2018 and of the results and cash flows of the Group's and the Company's operations for the financial year 1 January - 31 December 2018.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend the adoption of the annual report at the annual general meeting.

Kastrup, 12 April 2019

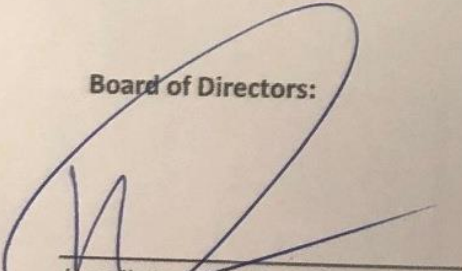
**Executive Board:**




---

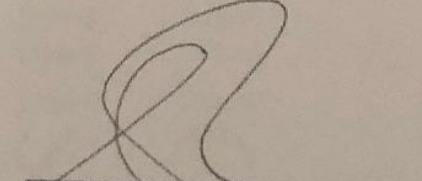
Allan Dyrgaard Melgaard

**Board of Directors:**



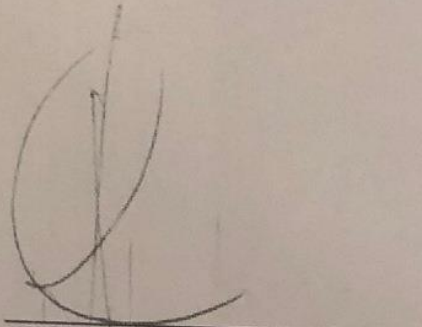

---

Henrik August von Sydow  
Chairman



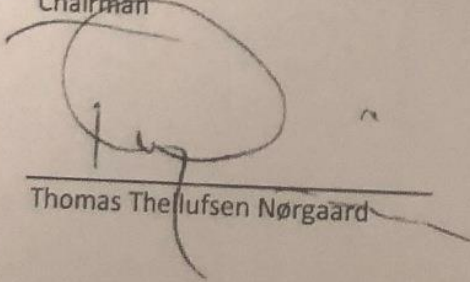

---

Claes Brønsgaard Pedersen  
Deputy chairman



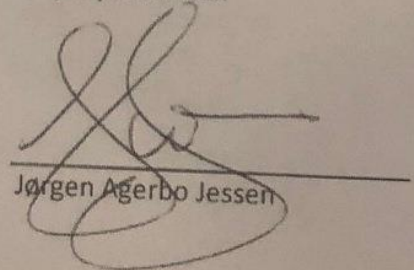

---

Allan Dyrgaard Melgaard




---

Thomas Thellufsen Nørgaard




---

Jørgen Agerbo Jessen

## Independent auditor's report

### To the shareholders of Scan Global Logistics A/S

#### **Opinion**

We have audited the consolidated financial statements and the parent company financial statements of Scan Global Logistics A/S for the financial year 1 January – 31 December 2018, which comprise income statement, statement of comprehensive income, balance sheet, statement of changes in equity, cash flow statement and notes, including accounting policies, for the Group and the Parent Company. The consolidated financial statements and the parent company financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2018 and of the results of the Group's and the Parent Company's operations and cash flows for the financial year 1 January – 31 December 2018 in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements" (hereinafter collectively referred to as "the financial statements") section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Independence**

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

To the best of our knowledge, we have not provided any prohibited non-audit services as described in article 5(1) of Regulation (EU) no. 537/2014.

#### **Statement on the Management's review**

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.



## Independent auditor's report (continued)

### Statement on the Management's review (continued)

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on our procedures, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

### Management's responsibilities for

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

## Independent auditor's report (continued)

► Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.

► Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

► Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Copenhagen, 12 April 2019

### ERNST & YOUNG

Godkendt Revisionspartnerselskab  
 CVR no. 30 70 02 28

---

Søren Skov Larsen  
 State Authorised Public Accountant  
 mne26797

---

Allan Nørgaard  
 State Authorised Public Accountant  
 mne35501