

Press release

Scan Global Logistics signs an agreement to acquire Germany-based ETS Transport & Logistics GmbH

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Scan Global Logistics (SGL) will strengthen its market position in Europe's largest logistics market, Germany, by adding the Top 50 ocean freight forwarder ETS Transport & Logistics GmbH (ETS) to the group. The partnership will add scale and commercial muscles to SGL's German organisation, especially within ocean freight. The combined organisation of more than 100 experienced logistics professionals will significantly strengthen the global freight forwarder's position in the German market.

Copenhagen 5 June 2023: Global freight forwarder Scan Global Logistics signed an agreement to acquire German-based ETS Transport & Logistics GmbH and ETS Fulfillment GmbH.

Allan Melgaard, Global CEO, Scan Global Logistics, elaborates on the strategic rationale:

'Increasing our foothold in the world's 4th largest logistics market supports SGL's strategic focus. We see strengthening the German market as a key factor considering Germany's importance as a global trading partner.'

A perfect partnership for global expansion

ETS was founded in 2002 with headquarters in Bremen. The company operates a branch in Hamburg and two fulfillment warehouses in Gudensberg and Neu Wulmstorf, adding substantial commercial resources and significantly improving SGL's geographical imprint in Northern Germany.

Allan Melgaard explains the key components of why ETS is a perfect match and on expanding in one of SGL's key markets:

'ETS has developed a strong and sustainable business model built on close customer relations, trust, and reliable services as their corporate philosophy. It matches perfectly with our way of doing business. Furthermore, ETS elevates our competencies, and extends our overall portfolio and service offerings to customers.'

ETS owners Thomas Frese and Sven E. Schoon concur:

'SGL is a strong and suitable partner. Together, we can continue to expand and improve our business, leverage our staff's long-built industry knowledge and expertise, and offer our customers improved, global services in the same spirit and tailor-made manner as they are used to. We are very optimistic about the future.'

Improved customer offerings

SGL is known for its customer-first and purpose-driven approach. Its service offering comprises end-to-end logistics and freight forwarding solutions tailor-made for each industry segment and individual customer. The addition of ETS will enhance its service and product offering in Germany by adding additional competencies in the ocean freight segment and increasing market share. ETS customers will gain access to SGL's global network and scope of services whilst keeping the same local contacts.

'The acquisition will augment our position in the German market, enabling us to attract the talent required to keep us moving and fulfilling our global vision,' Allan Melgaard says. He finishes: *'We look forward to providing our customers with the benefits of merging our competencies, networks and solutions'.*

The transaction is subject to anti-trust approval in Germany and the acquisition will be finalised shortly after receiving the approval from the authorities.

The financial terms of the transaction are not disclosed.

About Scan Global Logistics

At Scan Global Logistics, we have a defined purpose to uncomplicate the world of logistics every day, and we have a global track record to prove it. SGL is a full-service logistics provider. We offer end-to-end logistics solutions with a broad range of services across air, ocean, rail, road, warehousing or any combination thereof.

Deeply rooted in our DNA is a 'can-do-attitude' to see every challenge as an opportunity to do more, better, and learn. With a global network spanning six continents and more than 3300 employees across +150 offices, we work closely together to offer customised solutions worldwide. While doing so, we insist on creating a meaningful workplace rooted in our guiding virtues of Respect, Integrity, Entrepreneurship and Fun. For further information, visit www.scangl.com or [LinkedIn](#).

About ETS

ETS Transport & Logistics GmbH was founded in Bremen in 2002 with a mission to offer efficient transport solutions for SME customers.

We want to establish lasting personal relationships with our customers. With this in mind, we search for the best solutions to master specific logistics challenges.

To this end, we have developed different products in a wide range of [service segments](#). These [products](#) are based on recurring standards that we use to the best advantage of our customers.

The [management team](#) is made up of three experienced logisticians who have acquired their expertise in different transport and logistics companies.

To handle different tasks, we have set up [dedicated departments](#) where motivated and experienced specialists use their best efforts to master difficult logistical challenges every day.

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